

Report of Daniel W. Klett
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Effects of Changing the Desert Grape Marketing Order Date to April 1st

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I. Introduction

I have been retained by Lepon Holzworth & Kato, PLLC to evaluate and analyze the effects on the U.S. table grape market and Coachella grape producers of changing the beginning effective date from April 20 to April 1 under the Table Grape Marketing Order 925 and companion Import Regulation 4. Capital Trade had conducted analyses in two earlier reports. One evaluated the effect of changing the beginning date to April 1st as proposed by the Desert Grape Growers League of California ("League"). The other evaluated the effect of changing the beginning period date to May 1st. This report updates the statistical analyses contained in Capital Trade's January 26th Revised Report on the effects of changing the marketing order date to April 1st, as well as providing a brief comment on the economic analysis provided on behalf of the League by Dr. Missiaen.¹ The updated analysis includes data from the 2005-2006 season, which had not been available at the time the earlier report was prepared. As described below, the conclusions found in the earlier report continue to be valid with the inclusion of data from this additional grape season. These findings are:

- Because Chile's table grapes are grown in the Southern Hemisphere and Coachella grapes are grown in the Northern Hemisphere there is a natural lack of competitive overlap in the U.S. market. For example, for two of the largest grape varieties for Coachella growers, Thompsons (green) and Flames (red), arrivals from Chile have ceased well before the first packouts from Coachella have begun. Even with shipments into the U.S. market from cold-storage by importers, there is virtually no overlap between these Chilean and Coachella varieties. For green-variety grapes, any overlap that does exist is between late-season shipments of Chilean Thompsons and

¹ The sections of the Capital Trade January 25 revised report that are not related to the empirical analysis have not been included in this updated report.



early season Coachella Perlettes or Thompsons (i.e., Sugraones).² For red-variety grapes, any overlap is between late-season shipments of Chilean Crimsons and early-season Coachella Flames.

- There is no statistical evidence of any quality-related adverse price effects to Coachella grape prices in the weeks between April 1 and April 20 when a limited volume of Chilean grapes sold into the market overlap with early-season Coachella grapes. Any adverse price effects that may exist would be purely supply-side effects. Therefore, there is no statistical support for changing the marketing order date to April 1st.

As in the earlier reports, the analysis in this report relies on the following data and estimates:

- For Coachella prices, AMS weekly shipment reports, supplemented by terminal reports prices when there was no shipment point price for a week when substantial volume of Coachella packout volume was available.
- For Coachella and Mexican weekly volumes, the Annual Reports of the League for the 2001 to 2005 seasons, and data from the AMS Western Fruit Report: Table Grape Supplement for the 2006 season.
- For Chilean weekly volumes, weekly arrivals by variety were provided by DecoFrut and ASOEX.
- Some volume of Chilean grapes supplied into the United States is held in cold-store by importers prior to being sold into the U.S. retail chain. Importers accounting for a large percentage of table grape supplies from Chile provided data, by week, for their supplies and shipments from cold store, for the 2003 to 2005 seasons.

II. Updated Statistical Analysis, Changing Marketing Order Date to April 1st

As in the earlier study, a regression analysis was performed on factors potentially affecting Coachella grape prices. The regression analysis relied on a times series of data for green grapes and red grapes as follows:

Coachella Price = f (week, total grape supply, overlap binary variable, year binary variables).

The week variable is the numeric week during each year, and is intended to capture any potential effects on Coachella grape prices of the fact that prices normally fall from early-season

² However, most weekly packout data for Coachella Sugraones had not been publicly reported prior to the 2005 and 2006 seasons.

grapes to late-season grapes. The total supply variable is the sum of the Coachella, Chile, and Mexican grape volumes, and is intended to capture the relationship between grape supplies and grape prices. The overlap binary (or “dummy”) variable is intended to capture any additional effects on Coachella grape prices (i.e., alleged poor grape quality of Chilean grapes) during those weeks early in the Coachella grape season when Chilean grapes are also being sold into the market, and is equal to “1” for weeks when such overlap exists, and “0” in other weeks.³ For green grapes, this is overlap between late-season Chilean Thompsons and early-season Coachella Sugraones and Perlettes. For red grapes this is overlap between late-season Chilean Crimsons and early-season Coachella Flames. Note that the effect of Chilean grape supplies on price is already captured by reason of its inclusion in the total supply variable. The binary variable for the year allows the analysis to be conducted for all six years simultaneously.⁴ Only weeks where both a price and volume were available for Coachella grape shipments were included in the analysis, and typically included weeks 19 (week ending mid-May) through week 29 (week ending mid-July) for each year.

The statistical analysis differs from that contained in the revised January 25, 2006 report in two ways. First, the data on which the regression analysis is applied includes one additional season, 2005-06. Second, as indicated in the comments of Dr. Julian Alston on the initial Capital Trade report, a different statistical methodology to correct for autocorrelation was applied.⁵

³ Binary or dummy variables are generally used to “quantify” non-quantifiable variables by assigning a “1” to observations where such a non-quantifiable attribute is present, and “0” where the attribute is not present. Binary variables also can be used to “pool” data. In the regression analysis used here, binary variables are used for both purposes. See, e.g., Basic Econometrics, Damodar N. Gujarati, Third Edition, Chapter 15.

⁴ If data had been on a continuous basis across all five years, the use of binary variables for this purpose would not have been necessary. However, because the weekly data are discontinuous (using data only for the weeks in which Coachella grapes prices and volume are available) this was necessary to control for changes in price across years.

⁵ As indicated by Dr. Alston, because the sample size is not continuous, the standard correction for autocorrelation was inappropriate. Rather, Dr. Alston recommended correction of the standard errors using the Newey-West estimator. Although Dr. Alston found that his results differed little from those estimated by Capital Trade using a

Attachments 1a, 2a, 3a, 4a, 5a, and 6a correspond to Attachments 1, 2, 3, 4, 5, and 6 in the January 25, 2006 Capital Trade report, but with additional data for the 2005-2006 season.

Attachment 7a contains the revised statistical results.⁶ Also note that because of time limitations, it was not possible to update the cold-store shipment information from importers for the 2005-06 season. However, for 2006 imports from Chile the arrival pattern for green grapes was most similar to that in 2003, and for red grapes was most similar to the arrival pattern in 2005. For this reason, the shipment/arrival ratios for these two years, respectively, were used to convert 2006 import arrivals from Chile into U.S. shipments.

As indicated above, an alternative Newey-West statistical technique was utilized. For comparability purposes, the following tabulations report the estimates contained in the January 25, 2005 study, and the revised estimates (See **Attachment 7a** for detailed statistical output).

Green Grapes, Jan. 26 Study	Total R ² : 0.81		
Variable	Estimate	Standard Error	t-value
Intercept	66.25*	9.94	6.67
Week	-1.86*	0.36	-5.10
TotVol	-0.0000048*	0.0000014	-3.33
Olapdum	-1.30	2.00	-0.65

Green Grapes, Updated	Total R ² : 0.54		
Variable	Estimate	Standard Error	t-value
Intercept	71.15*	13.81	5.15
Week	-1.84	0.50	-3.65
TotVol	-0.0000045**	0.0000021	-2.20
Olapdum	-3.68	2.44	-1.50

* Statistically significant at the 99 percent confidence level or better.

** Statistically significant at the 95 percent confidence level or better.

standard correction methodology for autocorrelation, the Newey-West estimators have been applied to the updated data in this paper. See **Attachment 7a**.

⁶ The Economic Time Series (ETS) module of SAS was the software used for the estimates. The program, log, and output with complete statistical results for each regression (white and red) are included in **Attachment 7a**.

Red Grapes, Jan. 26 Study	Total R ² : 0.86		
Variable	Estimate	Standard Error	t-value
Intercept	81.76*	12.34	6.63
Week	-2.38*	0.45	-5.25
TotVol	-0.0000056*	0.0000012	-4.63
Olapdum	0.70	1.82	0.38

Red Grapes, Updated	Total R ² : 0.51		
Variable	Estimate	Standard Error	t-value
Intercept	80.51*	23.27	3.46
Week	-2.13**	0.94	-2.28
TotVol	-0.0000054**	0.0000028	-2.38
Olapdum	-1.06	2.45	-0.43

* Statistically significant at the 99 percent confidence level or better.

** Statistically significant at the 95 percent confidence level or better.

As shown in the above tabulations, the results using updated data are similar to those in the original analysis for the parameter estimates and significance levels. That is, for green grapes the variation in the price of Coachella green grapes are inversely related to the week of the season (i.e., price decline from early-season grapes to late-season grapes) and total grape volume (from all sources). The estimated parameters are statistically significant at the 95 percent confidence level or greater. However, the binary "overlap" variable is not statistically significant. What this means is that for those weeks when both Chilean and Coachella grapes are in the market there is no statistical evidence of any additional adverse effect on Coachella green grape prices other than that explained by the natural decline in grape prices during the season, and Chile's contribution to overall grape supply in the market.

Similarly for red grapes, the revised statistical results continue to support a finding that the point in time where Coachella red grapes are in their season (i.e., early or late season), and total red grape supply in the market, are statistically significant variables explaining variances in Coachella red grape prices. However, there continues to be no statistically significant additional

effect on Coachella red grape prices for those weeks when both Chilean and Coachella red grapes are in the market.

As stated in the January 25 Report, it is difficult to model directly with weekly time series data the allegation made by the League that the existence in the U.S. market of Chilean grapes of poor quality have caused declines in demand and price for Coachella grapes. First, there is no systematic weekly data available for the quality of Chilean grapes, at the grape variety detail level of data used in the model. Second, even if such data did exist, there is no information from consumers that links such poor quality to declines in demand (and price) for Coachella grapes. However, the updated statistical results continue to provide strong indirect evidence that no such adverse effects on Coachella grape prices exist through this mechanism. That is, if such adverse price effects were present they would be expected to be most apparent in those weeks when both Chilean and Coachella grapes were in the market. However, when controlling for normal seasonal price patterns, and the effect of total grape supply (including Chile), no such additional adverse demand-side effects on price are apparent.

III. Effects of Changing the Regulation Period to April 1st on Grape Availability and Price

Changing the beginning date of the regulation period will reduce the availability of grapes to consumers during a time of the year when grape availability is limited in the first place,⁷ as well as raising prices to retailers and to ultimate consumers. The degree to which availability is reduced and prices increase will be affected by such factors as the nature of the growing season in Chile, and the ability of importers to hold grapes in cold store longer than they now do in order to meet consumer demand during April and early May when Coachella grapes

⁷ As can be seen from Attachment 2a, even with sales of Chilean grapes from cold storage, grape shipments to retailers are lowest in the 2nd two weeks of April and first week of May.

are not available. The average import volume from Chile during the first three weeks of April for Thompson grapes over the last three (2004-2006) seasons (in 18 pound lugs) was as follows.⁸

	Thompsons
Avg. Import Volume	2,302,536

The revised demand elasticities above indicate that for every reduction in 1 lug of supply per week, there would be a \$0.0000045 per 18 pound lug increase in price for green grapes, and a \$0.0000054 per 18 pound lug increase in price for red grapes. The average weekly reduction in the supply of Thompson grape volumes from Chile would be 767,512 (2,302,536/3) lugs, which would be expected to increase green grape prices by \$3.45/lug (i.e., 767,512 * 0.0000045). In 2006, the average price (shipping point) price for Chilean Thompson grapes in April was \$13.20/lug, so this would represent a price increase of 26 percent for this variety during this period of time that would result from a volume decrease of this magnitude.⁹ However, the price effect is likely to be somewhat smaller than this, as there will some flexibility to shift some volume that entered during April 1 – April 20 into March, with potentially longer time in cold-storage. Ironically, this strategy could result in degradation in the quality of Chilean Thompson grapes being sold into the U.S. market, the complaint of the Coachella growers.

The estimate for Chilean Red Crimsons is more difficult because these are later-season grapes with volumes that continue to be imported even after the current April 20 regulation period, so it is possible that Chilean exporters have more flexibility to import grapes which would continue to meet the marketing order quality requirements after any new April 1 start-date. Nonetheless, availability of red grapes from U.S. and Mexican sources is very thin particularly during the first two weeks of May, and there would be some disruption in

⁸ Provided by DecoFruit and ASOEX. See Attachment 5a, average of Weeks 14, 15, 16.

⁹ See Attachment 1a. This price is a simple average of Chilean shipping point prices from Los Angeles and Philadelphia as reported by the Agricultural Marketing Services

availability/price of Red Crimsons from Chile if the regulation period start-date were to be moved to April 1. As an estimate, it is assumed that an average of the volume of Red Crimsons supplied by Chile in the first three weeks of April over the five growing seasons 2002-2006 (i.e., 1.52 million cases in 2005, Attachment 5a) would be affected by a change in the beginning regulation period date. A supply disruption of this size would result in a price increase for red grapes of \$8.22/lug (i.e., $1,522,467 * 0.0000054$), an increase of 62 percent over the average price of Chilean Red Crimson in April 2006 (i.e., \$13.24/lug).¹⁰

In sum, the following tabulation compares the price effect estimates of the reduction in supply due to a change in the marketing order date to April 1, from the January 25th study and from the revised estimates based on updated data.

	Price Increase in \$/lug	
	Jan. 25 Study	Updated Analysis
Green Grapes	28%	26%
Red Grapes	43%	62%

IV. Comments on Economic Analysis Provided by League

An economic analysis for the League was provided by Edmond Missiaen as Attachment G to the League's November 2005 submission. Dr. Missiaen's analysis essentially found that non-regulated Chilean table grapes (i.e., those entered prior to April 20th) continued to be sold into the U.S. market after this date "because modern storage methods permit most varieties of grapes to be held for as long as 12 weeks before being sent to market." He concluded from this finding that "Chilean grapes entered before April 20th compete directly with grapes from the Coachella Valley subject to inspection under the rules of Marketing Order 925. . ." and that "Thus, non-inspected regulated varieties of Chilean grapes are available alongside grapes from

¹⁰ Id.

Coachella Valley and from Mexico that are required to pass inspection before entering the marketplace.”

Our analysis does not dispute the factual finding of Dr. Missiaen that grape imports from Chile entered before April 20th continue to be shipped into the market after that date, with some competitive overlap with early season Coachella table grapes, and supply-side effects on price and Coachella grape revenue.¹¹ However, as discussed in our January 25th report (Part III), any adverse price effects from this competitive overlap must be associated with consumers’ reaction to demonstrated poor quality of Chilean grapes having adverse demand-side effects on Coachella grapes. Dr. Missiaen provided no evidence in his analysis that Chilean grapes entering the U.S. market after April 20th had such adverse effects through this mechanism. Implicit in his analysis is that non-inspected grapes from Chile are of lower-quality, but he provides no support for this inference. In contrast, the updated statistical analysis contained in this report continues to support a finding that any adverse effects on Coachella grape prices and revenue are only supply-side related, with no additional adverse effects through a reduction in demand for Coachella grapes owing to consumers’ experience with poor-quality Chilean grapes at retail.

V. Conclusion

The same conclusions reported in the earlier Capital Trade study continue to apply when the statistical analysis is applied to updated data. That is, while there is some overlap between Chilean and Coachella grapes early in the Coachella marketing season, there is no statistical

¹¹ We have not rigorously analyzed the data compiled by Dr. Missiaen with regard to shipments of Chilean grapes into the U.S. market (either direct after importation or from storage). A comparison of his shipment patterns for the 2004 season with that in Attachment 2a of this report indicate similar patterns, although his analysis shows the last shipment of small volumes of Chilean grapes into the U.S. market in 2004 (the most recent year analyzed in his analysis) being in the week ending June 5, while our analysis shows the last shipment of Chilean grapes into the U.S. market being in the week ending May 29.

evidence to support the League's contention of any adverse effect on demand for Coachella grapes (and on Coachella prices) that results from a dissatisfaction by consumers for grapes generally due to the presence in the market of low-quality grapes from Chile. Rather, any adverse effects that may result from the limited seasonal overlap are due to the normal price effects of having additional grape supplied on the market, which does not support a change in the regulation period start-date to April 1.

Attachments

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|---------------|---|
| Attachment 1a | Grape Price Trends During the Season, Coachella, Chile, Mexico |
| Attachment 2a | Weekly Grape Shipments, Coachella, Chile, Mexico |
| Attachment 3a | Coachella Grape Prices—Worksheet |
| Attachment 4a | Survey of Importers of Chilean Grapes—Worksheet |
| Attachment 5a | Grapes Shipments of Chilean Grapes into the U.S. Market—Worksheet |
| Attachment 6a | Data Used for Regression Analysis |
| Attachment 7a | SAS Program, Log, and Results of Regression Analysis |

DANIEL W. KLETT

EDUCATION

1985, M.A., Economics, Georgetown University
1976, B.A., Economics, College of the Holy Cross

EXPERIENCE

Mr. Klett is a principal with Capital Trade, Incorporated. His background is in international economics and trade regulation, with specific expertise in assessing the economic impact of imports on U.S. industries and consumers. He has participated in studies involving U.S. export control regulations, direct foreign investment in the United States, and financial analysis of the member companies of an international consortium.

Economic Analysis

Mr. Klett's experience in economic analysis of international trade issues includes:

- Analysis of impact of imports on competing U.S. industry, including use of existing economic models, econometric analysis of time series data, and testimony
- Estimation of impact of trade restrictions on consumers
- Economic analysis relating to domestic industry issues in Section 337 investigations at the U.S. International Trade Commission, and expert testimony
- Statistical analysis to support arguments made to the Department of Commerce in antidumping investigations

Case Experience - U.S. International Trade Commission:

- Framing Stock from the UK
- Softwood Lumber from Canada
- Uranium
- Flat Panel Displays from Japan
- Cement (Japan, Mexico, Venezuela)
- Industrial Nitrocellulose
- Atlantic Salmon from Norway
- Silicon Metal from Brazil
- Aspheric Ophthalmoscopy Lenses from Japan
- Honey from China
- Pencils from China
- Bulk Diltiazem (Section 337)
- Polyvinyl Alcohol (Japan, Korea, Taiwan, PRC)

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Case Experience - U.S. International Trade Commission (cont.):

- Salinomycin Biomass (Section 337)
- Rebar from Turkey
- Pasta from Italy and Turkey
- Stainless Steel Wire Rod
- Wheat Gluten (Section 201)
- EEPROMs (Section 337)
- Titanium Sponge (Changed Circumstance Review)
- Cut-to-Length Carbon Steel Plate
- Ferrosilicon (Changed Circumstance Review)
- Roller Chains from Japan (Sunset Review)
- Color Picture Tubes (Sunset Review)
- Silicon Metal (Sunset Review)
- Various carbon steel products
- Table Grapes from Chile
- Steel Wire Rope
- Ammonium Nitrate (Russia, Ukraine)
- Large Diameter Line Pipe
- Low-Enriched Uranium
- Automotive Replacement Glass from China
- Oil Country Tubular Goods
- DRAMs from Korea
- Urea Ammonium Nitrate
- Automated Mechanical Transmission Systems (Section 337)
- Shrimp (multiple countries)
- Outboard Motors from Japan
- Purified Carboxymethylcellulose (multiple countries)
- Artists Canvas from China
- Diamond Sawblades from China and Korea

Case Experience - U.S. Department of Commerce:

- Industrial Nitrocellulose from Seven Countries
- Atlantic Salmon from Norway
- Kiwifruit from New Zealand
- Man-Made Fiber Sweaters from Korea
- Potassium Permanganate from Spain and China
- Aspheric Ophthalmoscopy Lenses from Japan
- Flat-Rolled Carbon Steel Products from various countries
- Oil Country Tubular Goods from various countries
- Stainless Steel Bar from India
- Sebacic Acid from China (changed circumstance review)

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Other Projects

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Mr. Klett has participated in other international trade-related projects, including:

- Consumer cost study for Japanese semiconductor companies involved in an EC antidumping proceeding.
- Analysis of the impact of U.S. national security export controls on the international business strategies of U.S. high-technology companies.
- Assistance to a Swiss manufacturer in assessing the feasibility of setting up manufacturing facilities in the United States, and site location.
- Analysis of the financial condition of Airbus members, in the context of state support and commercial conditions.
- Section 301 investigation involving modified wheat starch from the EU (on behalf of EU grain industry).
- Analysis of trade flows to assist company in assessment of acquisition.

Prior Experience

Prior to forming Capital Trade, Incorporated, Mr. Klett was a Vice President with ICF Consulting Associates (1990-92), and a supervisor at Coopers & Lybrand (1987-90).

From 1979 to 1987, Mr. Klett was an economist at the U.S. International Trade Commission, first in the Office of Economics (1979-1986) and then as the economic advisor to four Administrative Law Judges (1986-1987) involved in Section 337 proceedings.

From 1977 to 1979, Mr. Klett served as a Peace Corps volunteer in Sierra Leone, teaching economics at the high school junior to introductory university levels.

PROFESSIONAL AFFILIATIONS

American Economic Association

PUBLICATIONS AND CONFERENCES

"The U.S. Tariff Act, Section 337: Off-Shore Assembly and the Domestic Industry," Journal of World Trade Law, May-June 1986.

"Price Sensitivity and ITC Injury Determinations: A Matter of Definition," (with T. Schneider) Journal of World Trade, April 1994.

"Proposed Changes Concerning Import Duties and Domestic Indirect Tax Rebates--Conformity to the GATT, and Benefits to the Peruvian Export Sector," Presented at Foro Internacional Sobre Devolucion de Impuestos y Drawback a Las Exportaciones, Lima, Peru, August, 1994.

Attachment 1a

Coachella			Perlettes	Thompson	Flame
Week Beg	Week End	Week #	Coachella	Coachella	Coachella
		2006	All sizes	All sizes	All sizes
7-May	13-May	19			
14-May	20-May	20			
21-May	27-May	21	20.95		19.35
28-May	3-Jun	22	20.95		18.95
4-Jun	10-Jun	23			23.95
11-Jun	17-Jun	24			28.45
18-Jun	24-Jun	25			30.45
25-Jun	1-Jul	26		26.00	30.05
2-Jul	8-Jul	27		22.08	29.45
9-Jul	15-Jul	28			
		2005	All sizes	All sizes	All sizes
8-May	14-May	19			
15-May	21-May	20	18.60		28.35
22-May	28-May	21	15.75		21.45
29-May	4-Jun	22	15.60		17.85
5-Jun	11-Jun	23	15.85		16.45
12-Jun	18-Jun	24			16.25
19-Jun	25-Jun	25		16.85	17.85
26-Jun	2-Jul	26		16.45	17.25
3-Jul	9-Jul	27		14.60	14.85
10-Jul	16-Jul	28		13.25	
		2004	All sizes	All sizes	All sizes
2-May	8-May	19			
9-May	15-May	20			
16-May	22-May	21	24.15		26.25
23-May	29-May	22	17.75		17.75
30-May	5-Jun	23	14.18		14.35
6-Jun	12-Jun	24		15.85	12.98
13-Jun	19-Jun	25		14.75	13.35
20-Jun	26-Jun	26		14.05	12.25
27-Jun	3-Jul	27		11.85	11.35
4-Jul	10-Jul	28			
		2003	All sizes	All sizes	All sizes
4-May	10-May	19			
11-May	17-May	20	17.25		17.95
18-May	24-May	21	13.55		14.65
25-May	31-May	22	13.35		13.85
1-Jun	7-Jun	23	12.35		13.85
8-Jun	14-Jun	24			14.15
15-Jun	21-Jun	25		16.55	14.65
22-Jun	28-Jun	26		15.85	15.25
29-Jun	5-Jul	27		16.10	16.60
6-Jul	12-Jul	28		15.85	15.35
		2002	All sizes	All sizes	All sizes
5-May	11-May	19			
12-May	18-May	20			
19-May	25-May	21	15.35		16.85
26-May	1-Jun	22	13.35		13.85
2-Jun	8-Jun	23	11.35		12.35
9-Jun	15-Jun	24	9.85	15.85	13.35
16-Jun	22-Jun	25		15.85	14.85
23-Jun	29-Jun	26		14.85	14.35
30-Jun	6-Jul	27		16.35	14.85
7-Jul	13-Jul	28			
		2001	All sizes	All sizes	All sizes
6-May	12-May	19			
13-May	19-May	20			
20-May	26-May	21			
27-May	2-Jun	22	15.35		30.85
3-Jun	9-Jun	23	11.85		19.35
10-Jun	16-Jun	24	10.85		17.35
17-Jun	23-Jun	25	8.85		13.85
24-Jun	30-Jun	26		11.35	10.85
1-Jul	7-Jul	27		9.85	9.35
8-Jul	14-Jul	28		8.35	8.35

Source: Weeklong shipping point prices from the Agricultural Marketing Services of the USDA.

Chile		Thompson		Flame		Crimson		
Week Beg	Week End	Week #	East Coast	West Coast	East Coast	West Coast	East Coast	West Coast
		2005/06	Lg	Lg	Lg	Lg	Lg	Lg
19-Mar	25-Mar	12	10.00	11.40	9.00	9.40	14.00	14.00
26-Mar	1-Apr	13	10.00	11.00	9.00	9.00	14.00	14.00
2-Apr	8-Apr	14	10.00	11.00			13.60	13.60
9-Apr	15-Apr	15	10.00	11.00			13.00	13.00
16-Apr	22-Apr	16	13.50	16.50			13.00	13.00
23-Apr	29-Apr	17	13.50	16.50			12.60	12.60
30-Apr	6-May	18	13.50	16.50			11.00	11.00
7-May	13-May	19	13.50	18.33			11.00	11.00
14-May	20-May	20						
		2004/05	Lg	Lg	Lg	Lg	Lg	Lg
20-Mar	26-Mar	12	10.00	12.00	11.00	11.50	14.00	15.00
27-Mar	2-Apr	13	10.00	12.00	11.00	11.50	14.00	15.00
3-Apr	9-Apr	14	11.00	12.00	11.00	11.50	14.00	15.00
10-Apr	16-Apr	15	11.00	12.00			14.00	15.00
17-Apr	23-Apr	16	11.00	13.00			14.00	15.00
24-Apr	30-Apr	17					14.20	13.00
1-May	7-May	18					13.00	13.00
8-May	14-May	19					12.00	12.00
15-May	21-May	20						
		2003/04	Lg	Lg	Lg	Lg	Lg	Lg
14-Mar	20-Mar	12	10.35	13.00		12.00	13.00	13.00
21-Mar	27-Mar	13	10.90	13.00			13.00	13.00
28-Mar	3-Apr	14	12.00	14.20			13.00	14.60
4-Apr	10-Apr	15	13.00	18.00			13.00	16.20
11-Apr	17-Apr	16	18.20	19.60			14.50	15.00
18-Apr	24-Apr	17	21.00	22.00			14.50	15.00
25-Apr	1-May	18	21.00	22.00			14.50	15.00
2-May	8-May	19					17.00	15.00
9-May	15-May	20					17.00	15.00
		2002/03	Lg	Lg	Lg	Lg	Lg	Lg
16-Mar	22-Mar	12	10.25	9.25	11.00	13.00	13.00	13.00
23-Mar	29-Mar	13	9.70	9.25	11.00	12.20	13.00	13.00
30-Mar	5-Apr	14	9.25	9.25	10.00	11.00	12.20	13.00
6-Apr	12-Apr	15	9.25	9.25	10.00		11.80	13.00
13-Apr	19-Apr	16	9.25	9.25			11.00	13.00
20-Apr	26-Apr	17	9.25	9.25			10.60	12.20
27-Apr	3-May	18	9.25	9.25			10.00	11.00
4-May	10-May	19	11.00	11.00			10.00	11.00
11-May	17-May	20	11.00	11.00			10.00	11.00
		2001/02	Lg	Lg	Lg	Lg	Lg	Lg
17-Mar	23-Mar	12	9.50	10.50	11.00	11.00		
24-Mar	30-Mar	13	10.00	10.50				
31-Mar	6-Apr	14	10.75	10.25			16.00	15.00
7-Apr	13-Apr	15	11.00	13.00			15.00	14.00
14-Apr	20-Apr	16	13.00	13.00			13.00	14.00
21-Apr	27-Apr	17	13.00	13.00			11.00	14.00
28-Apr	4-May	18	13.00	13.00			11.00	13.00
5-May	11-May	19	13.00	13.00			10.50	13.00
12-May	18-May	20						
		2000/01	Lg	Lg	Lg	Lg	Lg	Lg
18-Mar	24-Mar	12	11.00	10.75	13.50	14.00		
25-Mar	31-Mar	13	14.75	17.00	13.50	17.00	18.00	20.00
1-Apr	7-Apr	14	16.50	17.00	13.00	17.00	23.00	20.00
8-Apr	14-Apr	15	16.50	17.50			23.00	21.00
15-Apr	21-Apr	16	22.00	17.50			22.00	21.00
22-Apr	28-Apr	17	23.00	17.50			22.00	19.00
29-Apr	5-May	18	23.00	19.00			22.00	19.00
6-May	12-May	19					22.00	19.00
13-May	19-May	20						

Source: Weekly shipping point prices from Agricultural Marketing Services of the USDA.

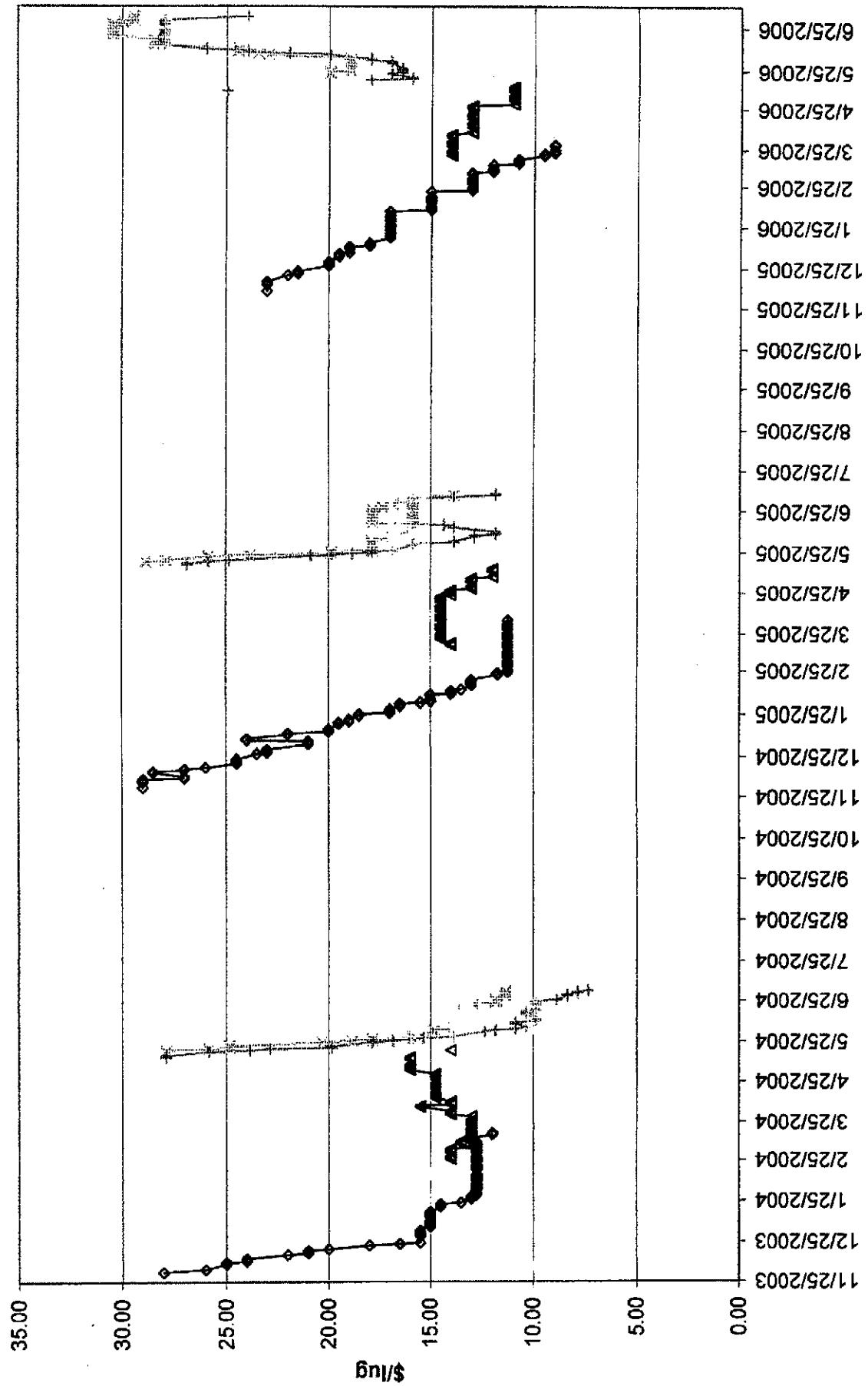
Mexico			Perlettes Nogales	Thompson* Nogales	Flame Nogales
Week Beg	Week End	Week #	2006	All sizes	All sizes
7-May	13-May	19	27.15		21.95
14-May	20-May	20	22.51		16.45
21-May	27-May	21	20.32		16.02
28-May	3-Jun	22	23.95	29.95	17.20
4-Jun	10-Jun	23	25.45	30.55	23.02
11-Jun	17-Jun	24		25.05	28.75
18-Jun	24-Jun	25		21.35	28.95
25-Jun	1-Jul	26		18.85	28.95
2-Jul	8-Jul	27		14.08	24.95
9-Jul	15-Jul	28			
16-Jul	22-Jul	29			
23-Jul	29-Jul	30			
		2005	All sizes	All sizes	All sizes
1-May	7-May	18			
8-May	14-May	19			
15-May	21-May	20	20.85		26.10
22-May	28-May	21	14.05		17.95
29-May	4-Jun	22	14.10		14.10
5-Jun	11-Jun	23	13.35	14.85	12.25
12-Jun	18-Jun	24	12.85	12.25	13.80
19-Jun	25-Jun	25		9.55	15.25
26-Jun	2-Jul	26		8.25	14.55
3-Jul	9-Jul	27		9.52	12.29
10-Jul	16-Jul	28		9.85	
17-Jul	23-Jul	29			
		2004	All sizes	All sizes	All sizes
25-Apr	1-May	18			
2-May	8-May	19			
9-May	15-May	20	29.04		27.85
16-May	22-May	21	22.70		23.80
23-May	29-May	22	16.60	18.52	17.10
30-May	5-Jun	23	11.98	14.73	12.48
6-Jun	12-Jun	24	10.85	11.91	11.41
13-Jun	19-Jun	25		11.25	11.20
20-Jun	26-Jun	26		10.65	9.60
27-Jun	3-Jul	27		9.58	7.95
4-Jul	10-Jul	28			
11-Jul	17-Jul	29			
		2003	All sizes	All sizes	All sizes
27-Apr	3-May	18			
4-May	10-May	19	21.28		21.35
11-May	17-May	20	14.25		16.80
18-May	24-May	21	11.45		11.32
25-May	31-May	22	11.04	15.85	10.43
1-Jun	7-Jun	23		12.75	10.38
8-Jun	14-Jun	24		11.60	10.95
15-Jun	21-Jun	25		11.80	11.45
22-Jun	28-Jun	26		12.85	13.40
29-Jun	5-Jul	27		12.05	13.41
6-Jul	12-Jul	28		11.71	13.14
13-Jul	19-Jul	29			
		2002	All sizes	All sizes	All sizes
28-Apr	4-May	18			
5-May	11-May	19	30.85		30.85
12-May	18-May	20	21.85		23.85
19-May	25-May	21	12.85		14.85
26-May	1-Jun	22	9.85	14.85	11.85
2-Jun	8-Jun	23	9.85	11.85	10.85
9-Jun	15-Jun	24		10.35	10.35
16-Jun	22-Jun	25		10.35	11.35
23-Jun	29-Jun	26		10.85	12.35
30-Jun	6-Jul	27		11.85	11.85
7-Jul	13-Jul	28			
14-Jul	20-Jul	29			
		2001	All sizes	All sizes	All sizes
29-Apr	5-May	18			
6-May	12-May	19			
13-May	19-May	20	40.35		40.35
20-May	26-May	21	25.85		39.85
27-May	2-Jun	22	15.85	23.35	29.85
3-Jun	9-Jun	23	11.85	18.35	19.85
10-Jun	16-Jun	24	10.35	12.85	16.85
17-Jun	23-Jun	25		9.85	13.85
24-Jun	30-Jun	26		8.85	9.85
1-Jul	7-Jul	27		7.85	8.35
8-Jul	14-Jul	28		7.35	7.85
15-Jul	21-Jul	29			

* White Seedless Type

Source: Weekly shipping point prices from the Agricultural Marketing Service of the USDA.

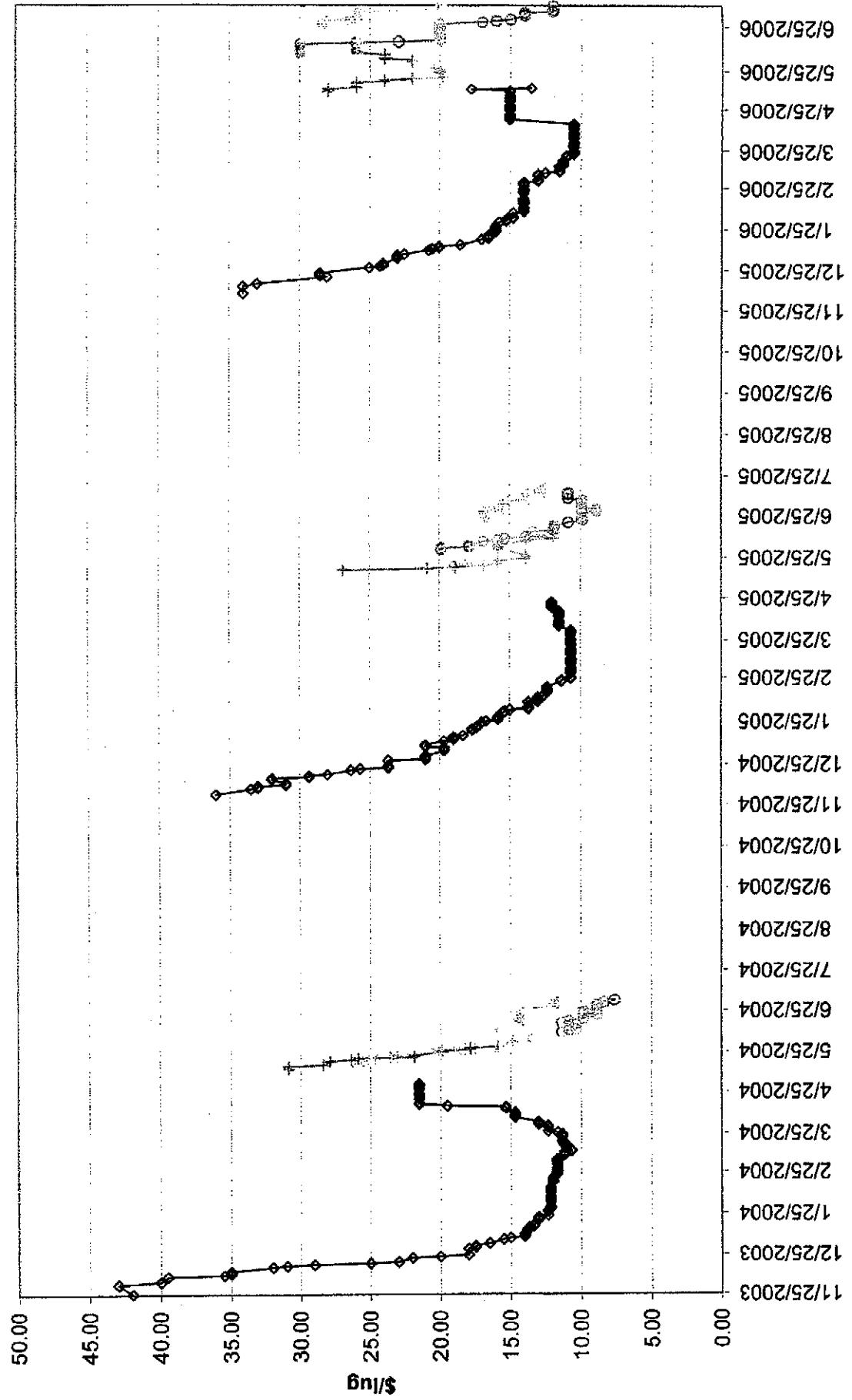
Red Grape Variety Prices--AMS Daily Shipping Point

—♦— Chile - Lg Flames —○— Coachella - Med/Lg Flames —▲— Chile - Lg Crimsons —+— Mexico - Med/Lg Flames



Green Grape Variety Prices--AMS Daily Shipping Point

Chile - Lg Thompsons Coachella - Med/Lg Perlettes Coachella - Med/Lg Thompsons
Mexico - Med/Lg Perlettes



Price Trends for Coachella Grapes into the U.S. Market, U.S. Shipping Point

2004 Season		
Perlettes	Thompsons	Flames
	Medium-Large	
5/17/2004	25.85	27.85
5/18/2004	24.85	27.85
5/19/2004	23.35	25.85
5/20/2004	23.35	24.85
5/21/2004	23.35	24.85
5/24/2004	20.35	20.35
5/25/2004	18.85	18.85
5/26/2004	17.85	17.85
5/27/2004	15.85	15.86
5/28/2004	15.85	15.86
6/1/2004	14.85	14.85
6/2/2004	13.85	14.85
6/3/2004	13.85	13.85
6/4/2004		13.85
6/7/2004		13.35
6/8/2004		15.85
6/9/2004		15.85
6/10/2004		15.85
6/14/2004		15.35
6/15/2004		15.35
6/16/2004		14.35
6/17/2004		14.35
6/18/2004		14.35
6/21/2004		14.35
6/22/2004		14.35
6/23/2004		13.85
6/24/2004		13.85
6/25/2004		13.85
6/28/2004		11.85
6/29/2004		11.85
6/30/2004		11.85
7/1/2004		11.85

2005 Season		Perlettes	Thompsons	Flames
		Large		
5/19/2005	19.35			28.85
5/20/2005	17.85			27.85
5/23/2005	15.85			25.85
5/24/2005	15.85			23.85
5/25/2005	15.85			19.85
5/26/2005	15.85			19.85
5/27/2005	15.35			17.85
5/31/2005	15.35			17.85
6/1/2005	15.35			17.85
6/2/2005	15.85			17.85
6/3/2005	15.85			17.85
6/6/2005	15.85			16.85
6/7/2005	15.85			16.85
6/8/2005	15.85			16.85
6/9/2005	15.85			15.85
6/10/2005				15.85
6/13/2005				15.85
6/14/2005				15.85
6/15/2005				15.85
6/16/2005				15.85
6/17/2005				17.85
6/20/2005				17.85
6/21/2005				17.85
6/22/2005				17.85
6/23/2005			16.85	17.85
6/24/2005			16.85	17.85
6/27/2005			16.85	17.85
6/28/2005			16.85	17.35
6/29/2005			16.85	17.35
6/30/2005			15.85	16.85
7/1/2005			15.85	16.85
7/5/2005			15.35	15.35
7/6/2005			15.35	15.35
7/7/2005			13.85	13.85
7/8/2005			13.85	
7/11/2005			13.85	
7/12/2005			13.85	
7/13/2005			12.85	
7/14/2005			12.85	
7/15/2005			12.85	

2006 Season				
Perfetters	Thompsons	Flames	Thompsons	
	Large	Medium	Medium	
5/22/2006	21.45		19.95	
5/23/2006	21.45		19.95	
5/24/2006	20.45		18.95	
5/25/2006	20.45		18.95	
5/26/2006	20.95		18.95	
5/30/2006	20.95		18.95	
5/31/2006	20.95		18.95	
6/1/2006			18.95	
6/2/2006			18.95	
6/5/2006			22.95	
6/6/2006			23.45	
6/7/2006			24.45	
6/8/2006			24.45	
6/9/2006			24.45	
6/12/2006			28.45	
6/13/2006			28.45	
6/14/2006			28.45	
6/15/2006			28.45	
6/16/2006			28.45	
6/19/2006			30.45	
6/20/2006			30.45	
6/21/2006			30.45	
6/22/2006			30.45	
6/23/2006			30.45	
6/26/2006		28.45	30.45	25.45
6/27/2006		28.45	30.45	25.45
6/28/2006		28.45	29.95	23.95
6/29/2006		26.95	29.95	23.95
6/30/2006		26.45	29.45	22.45
7/3/2006		25.95	29.45	20.95
7/5/2006		25.95		20.95
7/6/2006		25.95		20.85
7/7/2006		19.95		15.95
7/10/2006		19.95		15.95

Source: Daily shipping point prices available from the U.S. Department of Agriculture website at <http://marketnews.usda.gov/portal/fv>

Price Trends for Chilean Grapes Into the U.S. Market, U.S. Shipping Point

2003/2004									
Thompsons	Flames	Crimsons	Thompsons	Flames	Crimsons	Thompsons	Flames	Crimsons	All
Large	Medium	Medium	Medium	Medium	Medium	Medium	Medium	Medium	
11/25/2003	42.0			24.0		42.0			36.0
12/2/2003	43.0	28.0		23.0		42.5	26.0		32.8
12/4/2003	40.0	26.0		35.5	22.0	39.5	23.5		31.5
12/6/2003	39.5	25.0		33.5	23.0	38.7	23.5		31.5
12/9/2003	36.5	25.0		32.0	21.0	36.0	24.3		30.0
12/10/2003	35.0	24.0		32.0	21.0	35.0	22.7		30.0
12/11/2003	35.0	24.0		32.0	21.0	35.0	22.7		30.0
12/12/2003	35.0	24.0		20.0	19.0	31.3	21.0		27.8
12/15/2003	32.0	22.0		28.0	19.0	30.7	20.3		27.8
12/16/2003	31.0	21.0		24.0	17.0	28.5	19.1		26.5
12/17/2003	29.0	21.0		23.0	17.0	25.3	18.6		24.5
12/18/2003	25.0	21.0		14.0	13.5	18.3	18.3		24.2
12/19/2003	23.0	20.0		21.0	17.0	22.3	20.8		24.0
12/22/2003	22.0	18.0		20.0	15.0	20.8	16.9		22.8
12/23/2003	20.0	16.5		17.0	14.5	18.6	16.0		24.2
12/24/2003	18.0	15.5		14.0	13.5	16.3	14.0		22.8
12/29/2003	18.0	15.5		14.0	13.5	18.3	14.9		23.3
12/30/2003	17.5	15.5		14.0	13.5	15.8	14.8		19.7
12/31/2003	17.5	15.5		14.0	13.5	15.8	14.8		19.7
1/2/2004	16.5	15.5		14.0	13.5	15.3	14.8		19.7
1/5/2004	15.5	15.0		13.5	13.0	15.0	14.4		18.6
1/6/2004	15.0	15.0		13.0	13.0	14.4	14.0		21.3
1/7/2004	14.0	15.0		12.0	13.0	13.2	14.0		24.0
1/8/2004	14.0	15.0		10.9	13.0	12.3	14.0		24.0
1/9/2004	15.0	15.0		10.9	14.0	12.3	14.0		19.9
1/12/2004	13.8	15.0		10.8	13.0	12.0	14.0		22.0
1/13/2004	13.7	15.0		10.6	13.0	11.9	14.0		18.5
1/14/2004	13.7	15.0		10.6	13.0	11.9	14.0		17.9
1/15/2004	13.3	15.0		10.4	13.0	11.5	13.9		20.0
1/16/2004	13.3	15.0		10.4	13.0	11.5	13.9		17.2
1/20/2004	13.0	14.5		10.1	12.5	11.3	13.5		19.5
1/21/2004	13.0	14.5		10.1	12.5	11.3	13.5		19.5
1/22/2004	13.0	14.5		10.1	12.5	11.3	13.5		19.0
1/23/2004	12.3	13.5		10.1	12.5	11.3	13.5		19.0
1/28/2004	12.3	13.0		9.6	11.0	10.7	12.4		17.7
1/27/2004	12.3	13.0		9.6	11.0	10.7	12.4		20.0
1/28/2004	12.2	13.0		9.6	11.0	10.7	12.4		18.0
1/29/2004	12.2	12.8		9.6	11.0	10.5	12.2		17.0
2/1/2004	12.2	12.8		9.6	11.0	10.5	12.2		17.0
2/2/2004	12.2	12.8		9.6	11.0	10.5	12.2		17.0
2/3/2004	12.2	12.8		9.6	11.0	10.5	12.2		17.0
2/4/2004	12.2	12.8		9.6	11.0	10.6	12.2		17.0
1/29/2004	12.2	12.8		9.6	11.0	10.6	12.2		17.0
1/30/2004	12.2	12.8		9.6	11.0	10.6	12.2		17.0
2/2/2004	12.2	12.8		9.6	11.0	10.5	12.2		17.0
2/3/2004	12.2	12.8		9.6	11.0	10.5	12.2		17.0
2/4/2004	12.2	12.8		9.6	11.0	10.5	12.2		17.0
2/5/2004	12.2	12.8		9.6	11.0	10.5	12.2		17.0
2/6/2004	12.2	12.8		9.6	11.0	10.5	12.2		17.0
2/7/2004	12.0	12.8		9.5	10.5	10.4	11.9		17.0
2/8/2004	12.0	12.8		9.5	10.5	10.3	11.9		17.0
2/9/2004	12.0	12.8		9.5	10.5	10.3	11.9		17.0
2/10/2004	12.0	12.8		9.5	10.5	10.3	11.9		17.0
2/11/2004	12.2	12.8		9.5	10.5	10.4	12.1		17.0
2/12/2004	12.2	12.8		9.5	10.5	10.5	12.2		17.0
2/13/2004	12.2	12.8		9.5	10.5	10.5	12.2		17.0
2/14/2004	12.2	12.8		9.5	10.5	10.4	11.9		17.0
2/15/2004	12.2	12.8		9.5	10.5	10.3	11.9		17.0
2/16/2004	12.0	12.8		9.5	10.5	10.3	11.9		17.0
2/17/2004	12.0	12.8		9.5	10.5	10.3	11.9		17.0
2/18/2004	12.0	12.8		9.5	10.5	10.3	11.9		17.0
2/19/2004	12.0	12.8		9.5	10.5	10.3	11.9		17.0
2/20/2004	12.0	12.8		9.5	10.5	10.3	11.9		17.0
2/21/2004	12.0	12.8		9.5	10.5	10.4	11.9		17.0
2/22/2004	12.0	12.8		9.5	10.5	10.4	11.9		17.0
2/23/2004	11.7	12.8		9.3	10.5	10.4	11.9		17.0
2/24/2004	11.7	12.8		9.3	10.5	10.3	11.9		17.0
2/25/2004	11.7	12.8		9.3	10.5	10.2	11.9		17.0
2/26/2004	11.7	12.8		9.3	10.5	10.2	11.9		17.0
2/27/2004	11.7	12.8		9.3	10.5	10.2	11.9		17.0
2/28/2004	11.7	12.8		9.3	10.5	10.2	11.9		17.0
2/29/2004	11.7	12.8		9.3	10.5	10.2	11.9		17.0
2/30/2004	11.7	12.8		9.3	10.5	10.2	11.9		17.0
2/31/2004	11.7	12.8		9.3	10.5	10.2	11.9		17.0
2/1/2005	12.2	12.8		9.5	10.5	10.4	12.1		17.0
2/2/2005	12.2	12.8		9.5	10.5	10.5	12.2		17.0
2/3/2005	12.2	12.8		9.5	10.5	10.5	12.2		17.0
2/4/2005	12.2	12.8		9.5	10.5	10.5	12.2		17.0
2/5/2005	12.2	12.8		9.5	10.5	10.5	12.2		17.0
2/6/2005	12.2	12.8		9.5	10.5	10.5	12.2		17.0
2/7/2005	12.2	12.8		9.5	10.5	10.5	12.2		17.0
2/8/2005	12.2	12.8		9.5	10.5	10.5	12.2		17.0
2/9/2005	12.2	12.8		9.5	10.5	10.5	12.2		17.0
2/10/2005	12.2	12.8		9.5	10.5	10.5	12.2		17.0
2/11/2005	12.2	12.8		9.5	10.5	10.5	12.2		17.0
2/12/2005	12.2	12.8		9.5	10.5	10.5	12.2		17.0
2/13/2005	12.2	12.8		9.5	10.5	10.5	12.2		17.0
2/14/2005	12.2	12.8		9.5	10.5	10.5	12.2		17.0
2/15/2005	12.2	12.8		9.5	10.5	10.5	12.2		17.0
2/16/2005	12.2	12.8		9.5	10.5	10.5	12.2		17.0
2/17/2005	12.2	12.8		9.5	10.5	10.5	12.2		17.0
2/18/2005	12.2	12.8		9.5	10.5	10.5	12.2		17.0
2/19/2005	12.2	12.8		9.5	10.5	10.5	12.2		17.0
2/20/2005	12.2	12.8		9.5	10.5	10.5	12.2		17.0
2/21/2005	12.2	12.8		9.5	10.5	10.5	12.2		17.0
2/22/2005	12.2	12.8		9.5	10.5	10.5	12.2		17.0
2/23/2005	12.2	12.8		9.5	10.5	10.5	12.2		17.0
2/24/2005	12.2	12.8		9.5	10.5	10.5	12.2		17.0
2/25/2005	12.2	12.8		9.5	10.5	10.5	12.2		17.0
2/26/2005	12.2	12.8		9.5	10.5	10.5	12.2		17.0
2/27/2005	12.2	12.8		9.5	10.5	10.5	12.2		17.0
2/28/2005	12.2	12.8		9.5	10.5	10.5	12.2		17.0
2/29/2005	12.2	12.8		9.5	10.5	10.5	12.2		17.0
2/30/2005	12.2	12.8		9.5	10.5	10.5	12.2		17.0
2/31/2005	12.2	12.8		9.5	10.5	10.5	12.2		17.0
3/1/2005	12.2	12.8		9.5	10.5	10.5	12.2		17.0
3/2/2005	12.2	12.8		9.5	10.5	10.5	12.2		17.0
3/3/2005	12.2	12.8		9.5	10.5	10.5	12.2		17.0
3/4/2005	12.2	12.8		9.5	10.5	10.5	12.2		17.0
3/5/2005	12.2	12.8		9.5	10.5	10.5	12.2		17.0
3/6/2005	12.2	12.8		9.5	10.5	10.5	12.2		17.0
3/7/2005	12.2	12.8		9.5	10.5	10.5	12.2		17.0
3/8/2005	12.2	12.8		9.5	10.5	10.5	12.2		17.0
3/9/2005	12.2	12.8		9.5	10.5	10.5	12.2		17.0
3/10/2005	12.2	12.8		9.5	10.5	10.5	12.2		17.0
3/11/2005	12.2	12.8		9.5	10.5	10.5	12.2		17.0
3/12/2005	12.2	12.8		9.5	10.5	10.5	12.2		17.0
3/13/2005	12.2	12.8		9.5	10.5	10.5	12.2		17.0
3/14/2005	12.2	12.8		9.5	10.5	10.5	12.2		17.0
3/15/2005	12.2	12.8		9.5	10.5	10.5	12.2		17.0
3/16/2005	12.2	12.8		9.5	10.5	10.5	12.2		17.0
3/17/2005	12.2	12.8		9.5	10.5	10.5			

Price Trends for Chilean Grapes into the U.S. Market, U.S. Shipping Point (cont.)

2003/2004							
Thompsons	Flames	Crimsons	Thompsons	Flames	Crimsons	Thompsons	Flames
Large			Medium			Medium	All
3/1/2004	11.7	12.8	14.0	9.3	10.5	10.2	11.9
3/2/2004	11.7	12.8	14.0	9.3	10.5	10.2	11.9
3/3/2004	11.7	12.8	14.0	9.3	10.5	10.2	11.9
3/4/2004	11.7	12.8	14.0	9.3	10.5	10.2	11.9
3/5/2004	11.7	12.8	13.0	9.3	10.5	10.2	11.9
3/6/2004	11.2	12.8	13.5	9.1	10.5	10.0	11.9
3/8/2004	11.2	12.8	13.5	9.1	10.5	10.0	11.9
3/9/2004	11.2	12.8	13.5	9.1	10.5	10.0	11.9
3/10/2004	11.2	13.0	13.5	9.1	11.0	10.0	12.3
3/11/2004	10.7	13.0	13.0	9.1	11.0	9.7	12.3
3/12/2004	10.7	13.0	13.0	9.1	11.0	9.7	12.3
3/13/2004	11.2	12.0	13.0	9.3	10.0	10.0	11.3
3/16/2004	11.2	12.0	13.0	9.3	10.0	10.0	11.3
3/17/2004	11.2		13.0	9.3		10.0	
3/18/2004	11.3		13.0	10.0		10.9	
3/19/2004	11.3		13.0	10.0		10.9	
3/20/2004	11.3		13.0	10.0		10.9	
3/23/2004	11.3		13.0	10.0		10.9	
3/24/2004	11.3		13.0	10.0		10.9	
3/25/2004	11.7		13.0	10.1		11.0	
3/26/2004	12.3		13.0	10.1		11.4	
3/29/2004	12.3		13.0	10.1		11.4	
3/30/2004	12.3		14.0	10.1		11.4	
3/31/2004	13.0		14.0	10.6		12.0	
4/1/2004	13.0		14.0	10.6		12.0	
4/2/2004	13.0		14.0	10.6		12.0	
4/5/2004	14.7		15.5	11.9		13.7	
4/6/2004	14.7		15.5	11.9		13.7	
4/7/2004	14.7		14.0	11.9		13.7	
4/8/2004	14.7		14.0	11.9		13.7	
4/9/2004	14.7		14.0	11.9		13.7	
4/10/2004	15.3		14.8	12.4		14.3	
4/13/2004	15.3		14.8	12.4		14.3	
4/14/2004	19.5		14.8	17.5		19.5	
4/15/2004	21.5		14.8	19.5		21.5	
4/16/2004	21.5		14.8	19.5		21.5	
4/19/2004	21.5		14.8	18.5		21.5	
4/20/2004	21.5		14.8	18.5		21.5	
4/21/2004	21.5		14.8	19.5		21.5	
4/22/2004	21.5		14.8	19.5		21.5	
4/23/2004	21.5		14.8	19.5		21.5	
4/26/2004	21.5		14.8	19.5		21.5	
4/27/2004	21.5		14.8	19.5		21.5	
4/28/2004	21.5		14.8	19.5		21.5	
4/29/2004	21.5		14.8	19.5		21.5	
4/30/2004	21.5		14.8	19.5		21.5	
5/3/2004							
5/4/2004							
5/5/2004							
5/6/2004							
5/7/2004							
5/11/2004							
5/13/2004							
5/18/2004							

(cont.)

Price Trends for Chilean Grapes into the U.S. Market, U.S. Shipping Point (cont.)

2005/2006						
Thompsons	Flames	Crimsons	Thompsons	Crimsons	Thompsons	Flames
Large			Medium			All
12/6/2005	34.0	23.0	31.0	20.0	34.0	21.8
12/13/2005	34.0	23.0	31.0	21.0	34.0	22.0
12/15/2005	33.0	23.0	31.0	21.0	33.0	22.0
12/20/2005	28.0	22.0	26.0	20.0	28.7	20.9
12/21/2005	28.5	21.5	26.5	18.0	26.1	20.1
12/22/2005	28.5	21.5	26.5	18.0	26.1	20.1
12/23/2005	28.5	21.5	26.5	18.0	26.1	20.1
12/27/2005	25.0	20.0	22.3	17.0	23.3	18.4
12/28/2005	24.3	20.0	21.0	17.0	22.4	18.4
12/29/2005	24.0	20.0	20.5	17.0	21.8	18.4
12/30/2005	24.0	20.0	20.5	17.0	21.8	18.4
1/3/2006	23.0	19.5	20.0	17.0	20.5	18.3
1/4/2006	23.0	19.5	20.0	17.0	20.5	18.3
1/5/2006	23.0	19.5	19.5	16.0	20.1	17.8
1/6/2006	22.5	19.0	19.0	15.5	19.6	17.3
1/9/2006	20.8	19.0	18.0	15.5	18.4	17.3
1/10/2006	20.5	19.0	18.0	15.0	18.3	17.1
1/11/2006	20.0	18.0	16.0	15.0	17.8	16.5
1/12/2006	20.0	18.0	16.0	15.0	17.8	16.5
1/13/2006	18.5	18.0	15.0	15.0	16.5	16.5
1/17/2006	17.0	17.0	14.5	15.0	15.6	16.0
1/18/2006	16.5	17.0	14.5	15.0	15.4	16.0
1/19/2006	16.5	17.0	14.5	15.0	15.4	16.0
1/20/2006	16.5	17.0	14.5	15.0	15.4	16.0
1/23/2006	16.0	17.0	14.0	15.0	15.0	16.0
1/24/2006	16.0	17.0	14.0	15.0	15.0	16.0
1/25/2006	16.0	17.0	14.0	15.0	15.0	16.0
1/26/2006	16.0	17.0	14.0	15.0	15.0	16.0
1/27/2006	16.0	17.0	14.0	15.0	15.0	16.0
1/30/2006	15.8	17.0	14.0	15.0	14.9	16.0
1/31/2006	15.3	17.0	12.8	15.0	14.1	15.8
2/1/2006	15.3	17.0	12.3	15.0	13.8	15.6
2/2/2006	14.8	17.0	12.0	15.0	13.5	15.4
2/3/2006	14.8	17.0	12.0	15.0	13.5	15.4
2/6/2006	14.8	17.0	12.0	15.0	13.5	15.4
2/7/2006	14.0	15.0	12.0	13.0	13.3	14.1
2/8/2006	14.0	15.0	12.0	13.0	13.3	14.1
2/9/2006	14.0	15.0	12.0	13.0	13.3	14.1
2/10/2006	14.0	15.0	12.0	13.0	13.3	14.0
2/13/2006	14.0	15.0	12.0	13.0	13.3	14.0
2/14/2006	14.0	15.0	12.0	13.0	13.3	14.0
2/15/2006	14.0	15.0	12.0	13.0	13.3	14.0
2/16/2006	14.0	15.0	12.0	13.0	13.1	14.0
2/17/2006	14.0	15.0	12.0	13.0	13.1	14.0
2/21/2006	14.0	15.0	12.0	13.0	13.1	14.0
2/21/2006	14.0	15.0	12.0	13.0	13.1	14.0
2/22/2006	14.0	13.0	12.0	11.0	13.1	12.1
2/23/2006	14.0	13.0	12.0	11.0	13.1	12.1
2/24/2006	14.0	13.0	12.0	11.0	13.1	12.1
2/27/2006	14.0	13.0	12.0	11.0	13.1	12.1
2/28/2006	14.0	13.0	12.0	11.0	13.1	12.1

Source: Daily shipping point prices available from the U.S. Department of Agriculture website at <http://marketnews.usda.gov/pmtif/>

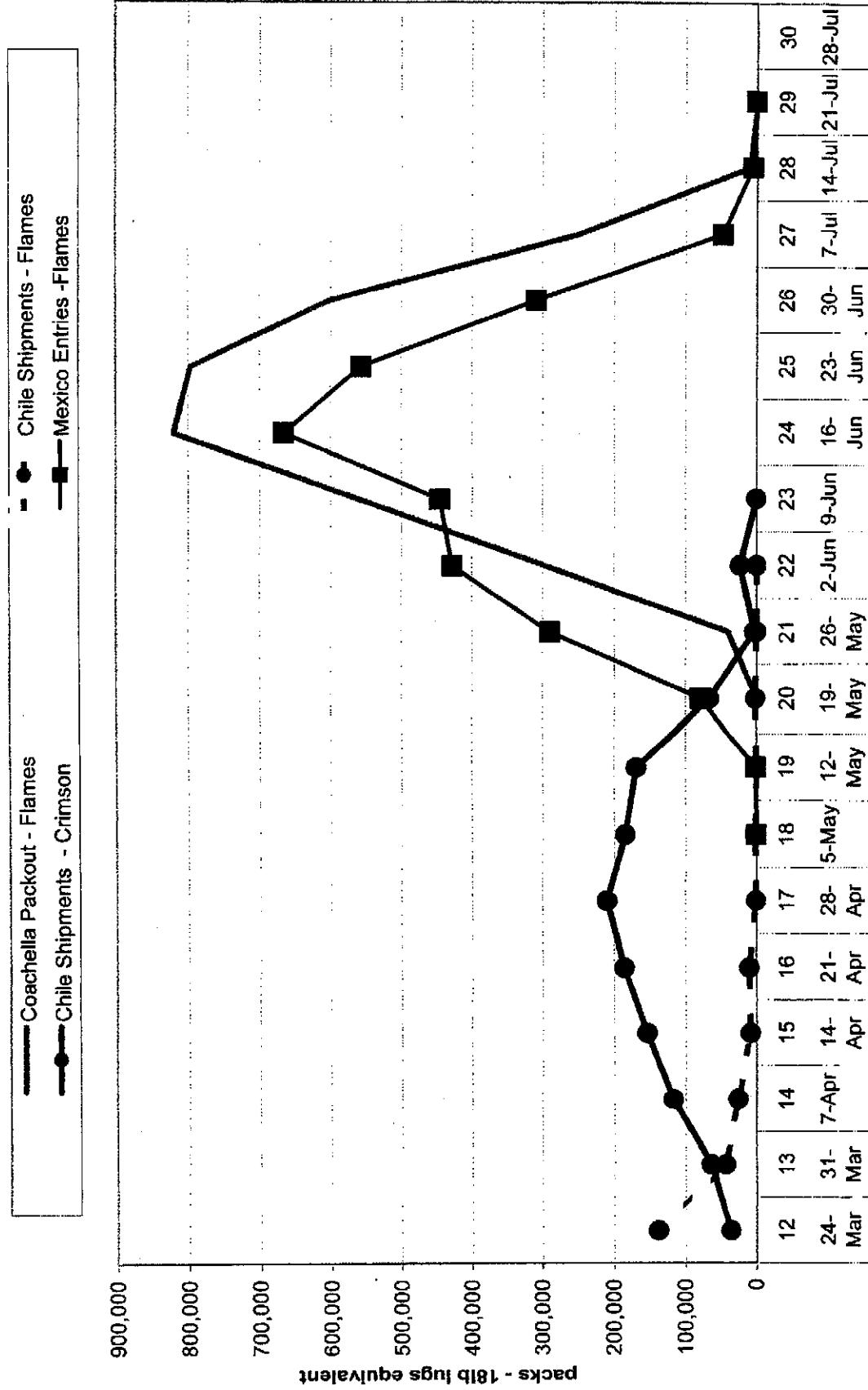
Price Trends for Mexican Grapes into the U.S. Market, U.S. Shipping Point

2004 Season				2005 Season				2006 Season			
Perlettes	White Seedless Type	White Seedless Type	Flames	Perlettes	White Seedless Type	White Seedless Type	Flames	Perlettes	White Seedless Type	White Seedless Type	Flames
Medium	Large	Medium	Large	Medium	Large	Medium	Large	Medium	Large	Medium	Large
5/1/2004	30.85			5/16/2005	26.85			5/8/2006	27.95		24.95
5/1/22/2004	30.85			5/17/2005	20.85			5/9/2006	27.95		
5/1/3/2004	30.85			5/18/2005	18.85			5/10/2006	27.95		21.95
5/1/4/2004	28.35			5/19/2005	16.85			5/11/2006	25.95		20.95
5/1/17/2004	27.95			5/20/2005	15.85			5/12/2006	24.85		19.95
5/1/8/2004	26.35			5/23/2005	15.85			5/15/2006	26.95		22.95
5/1/9/2004	25.85			5/24/2005	13.85			5/16/2006	23.95		21.95
5/1/20/2004	21.85			5/25/2005	13.85			5/17/2006	23.95		19.95
5/1/12/2004	21.85			5/26/2005	13.85			5/18/2006	21.95		14.95
5/1/24/2004	19.85										
5/1/5/2004	19.85			5/27/2005	13.85			5/19/2006	19.85		
5/1/6/2004	17.85			5/31/2005	15.85			5/22/2006	22.95		
5/1/7/2004	17.85			6/1/2005	15.85			5/23/2006	22.95		
5/1/8/2004	15.85			6/2/2005	15.85			5/24/2006	22.95		
5/1/12/2004	13.85			6/3/2005	15.85			5/25/2006	22.95		
6/1/2/2004	12.35			6/6/2005	13.85			5/26/2006	22.95		
6/1/22/2004	11.85			6/7/2005	13.85			5/30/2006	29.95		
6/1/32/2004	10.85			6/8/2005	11.85			5/31/2006	29.95		
6/1/4/2004	10.35			6/9/2005	10.85			6/1/2006	25.95		
6/1/7/2004	10.85			6/10/2005	12.85			6/1/2006	25.95		
6/1/8/2004	11.35			6/11/2005	12.85			6/2/2006	29.95		
6/1/9/2004	10.85			6/13/2005	13.35			6/5/2006	29.95		
6/1/10/2004	10.35			6/14/2005	11.85			6/6/2006	31.95		
6/1/14/2004	10.35			6/15/2005	11.85			6/7/2006	31.95		
6/1/15/2004	11.35			6/16/2005	11.85			6/8/2006	30.95		
6/1/16/2004	10.85			6/17/2005	11.85			6/9/2006	30.95		
6/1/17/2004	10.35			6/20/2005	10.85			6/12/2006	30.95		
6/1/21/2004	10.85			6/21/2005	9.85			6/13/2006	27.95		
6/1/8/2004	9.85			6/22/2005	9.85			6/14/2006	25.95		
6/1/2/2004	8.85			6/23/2005	9.85			6/15/2006	23.95		
6/1/22/2004	8.85			6/24/2005	9.85			6/16/2006	22.95		
6/1/23/2004	9.85			6/27/2005	9.85			6/19/2006	23.95		
6/1/24/2004	9.85			6/28/2005	11.85			6/20/2006	23.95		
6/1/25/2004	9.85			6/29/2005	10.85			6/21/2006	21.95		
6/1/28/2004	8.85			6/30/2005	8.85			6/22/2006	21.95		
6/1/29/2004	8.85			7/1/2005	9.85			6/23/2006	21.95		
6/1/30/2004	8.35			7/5/2005	10.85			6/26/2006	21.95		
7/1/2004	8.35			7/6/2005	9.85			6/27/2006	21.95		
7/2/2004	7.6			7/7/2005	10.35			6/28/2006	19.95		
				7/8/2005	10.85			6/29/2006	19.95		
				7/11/2005	10.85			6/30/2006	16.95		
				7/12/2005	10.85			7/3/2006	16.95		
								7/5/2006	15.95		
								7/6/2006	13.95		
								7/7/2006	13.95		
								7/10/2006	13.95		

Source: Daily shipping point prices available from the U.S. Department of Agriculture website at <http://marketnews.usda.gov/portals/>

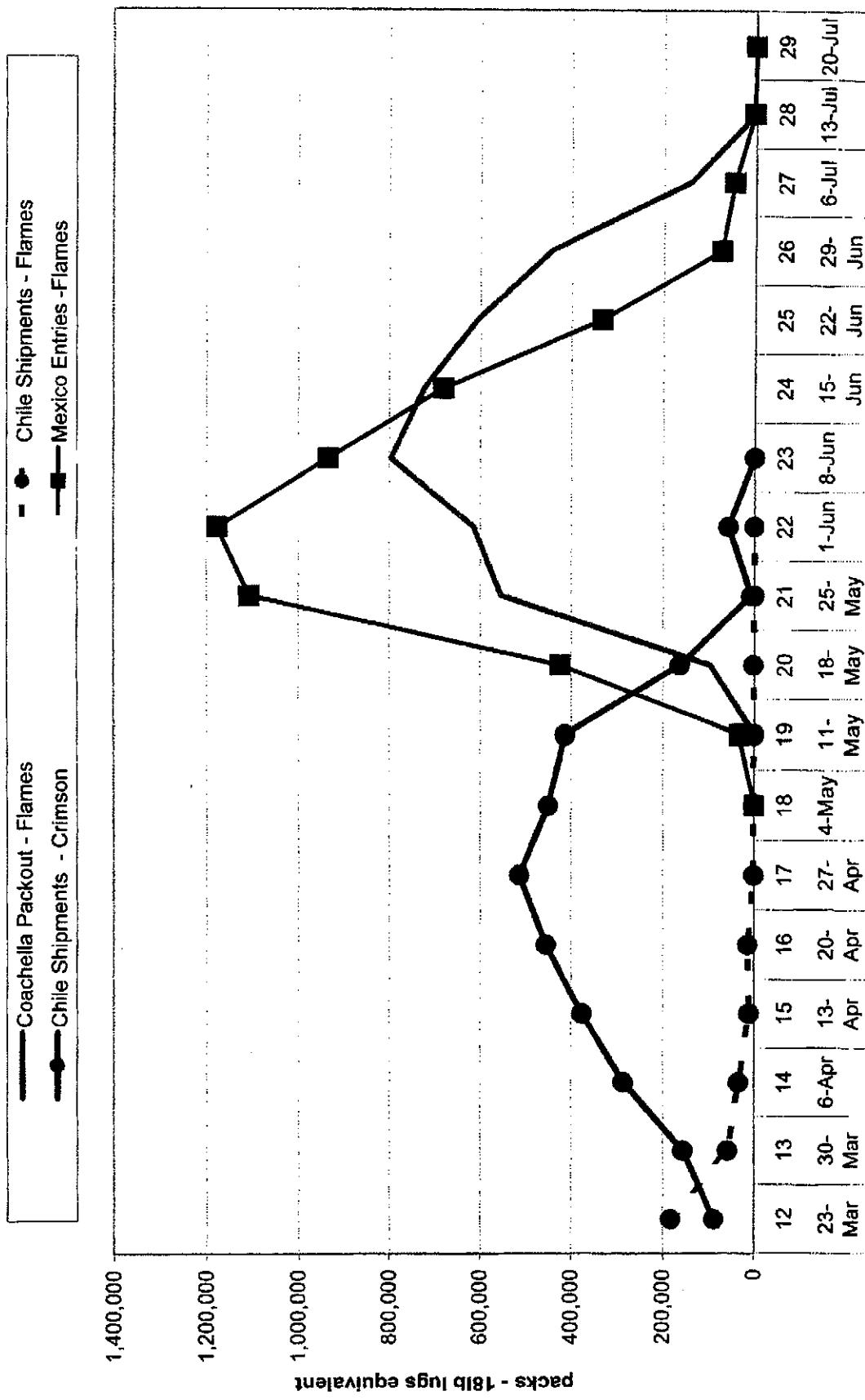
Attachment 2a

2001 Red Table Grape Supply



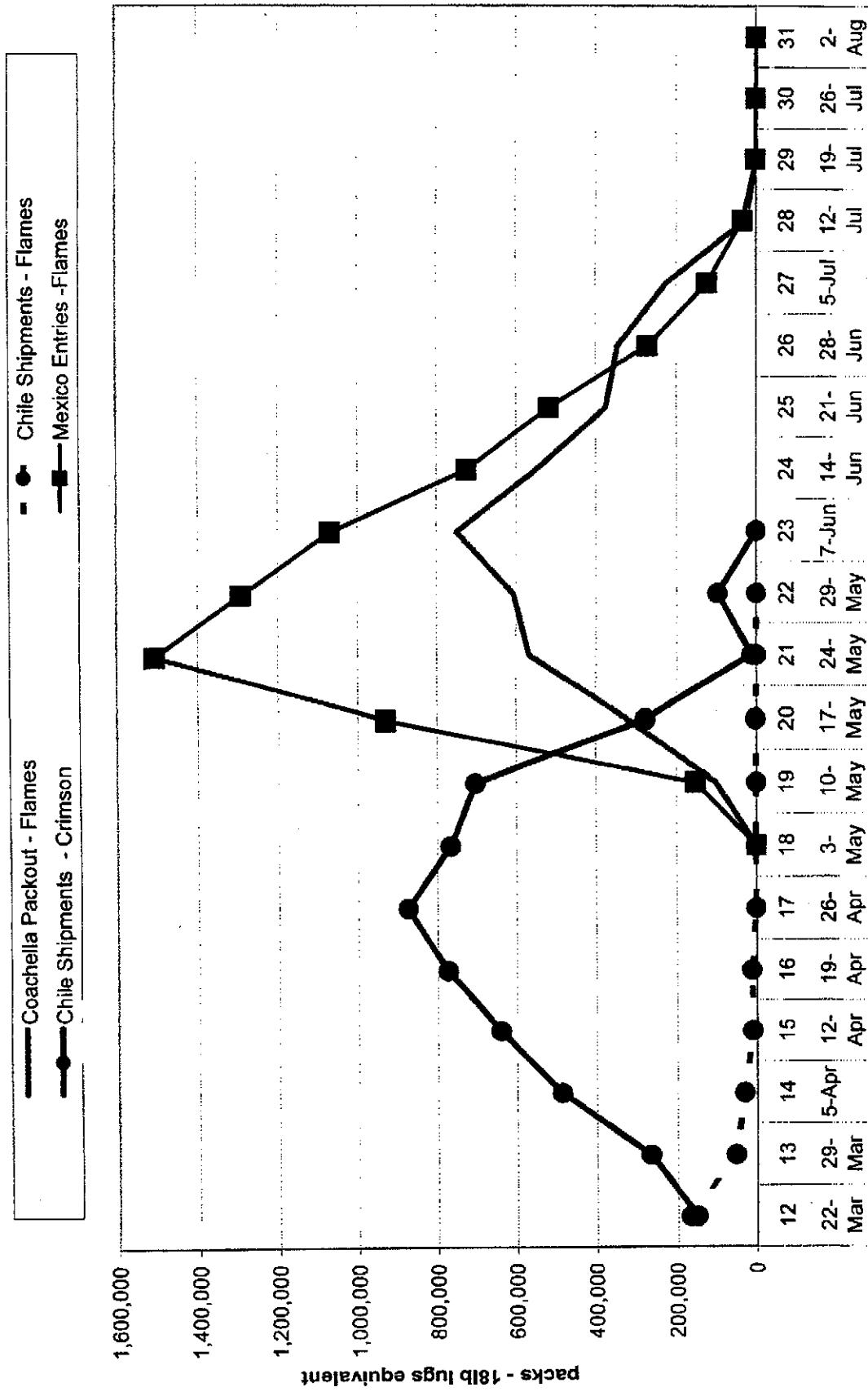
Sources: California Desert Grape Administrative Committee annual reports and survey of importers of Chilean grapes.

2002 Red Table Grape Supply



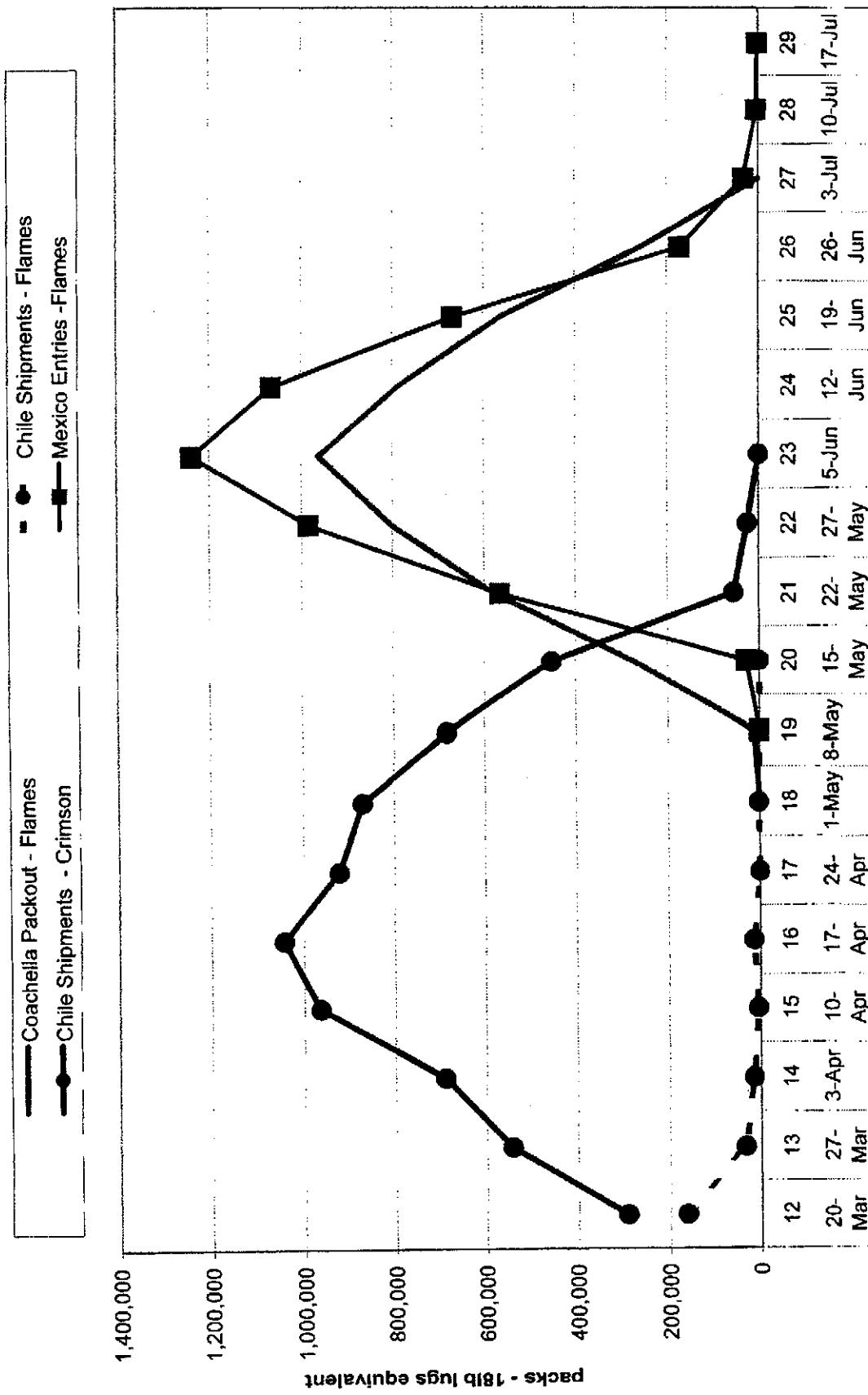
Sources: California Desert Grape Administrative Committee annual reports and survey of importers of Chilean grapes.

2003 Red Table Grape Supply



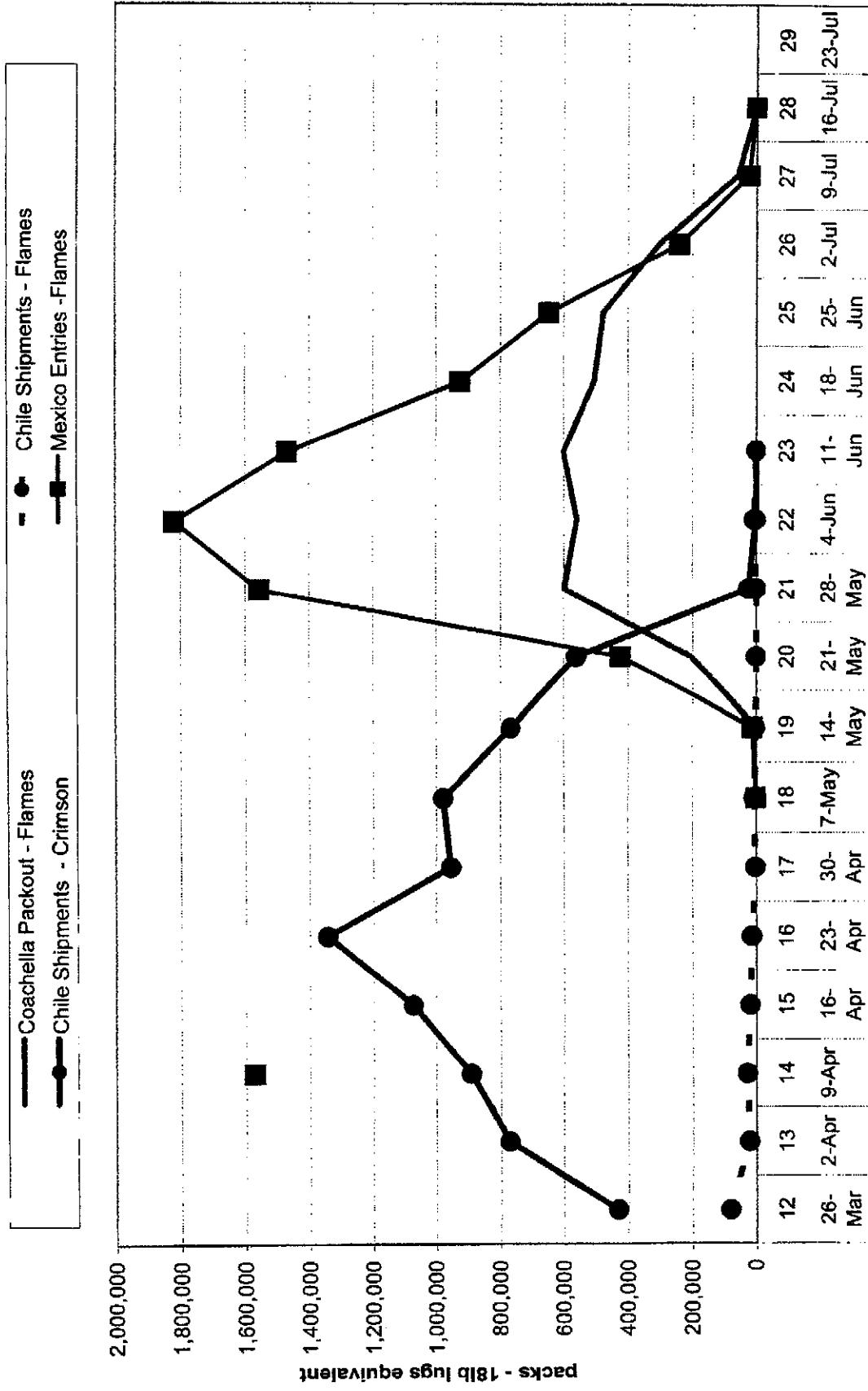
Sources: California Desert Grape Administrative Committee annual reports and survey of importers of Chilean grapes.

2004 Red Table Grape Supply



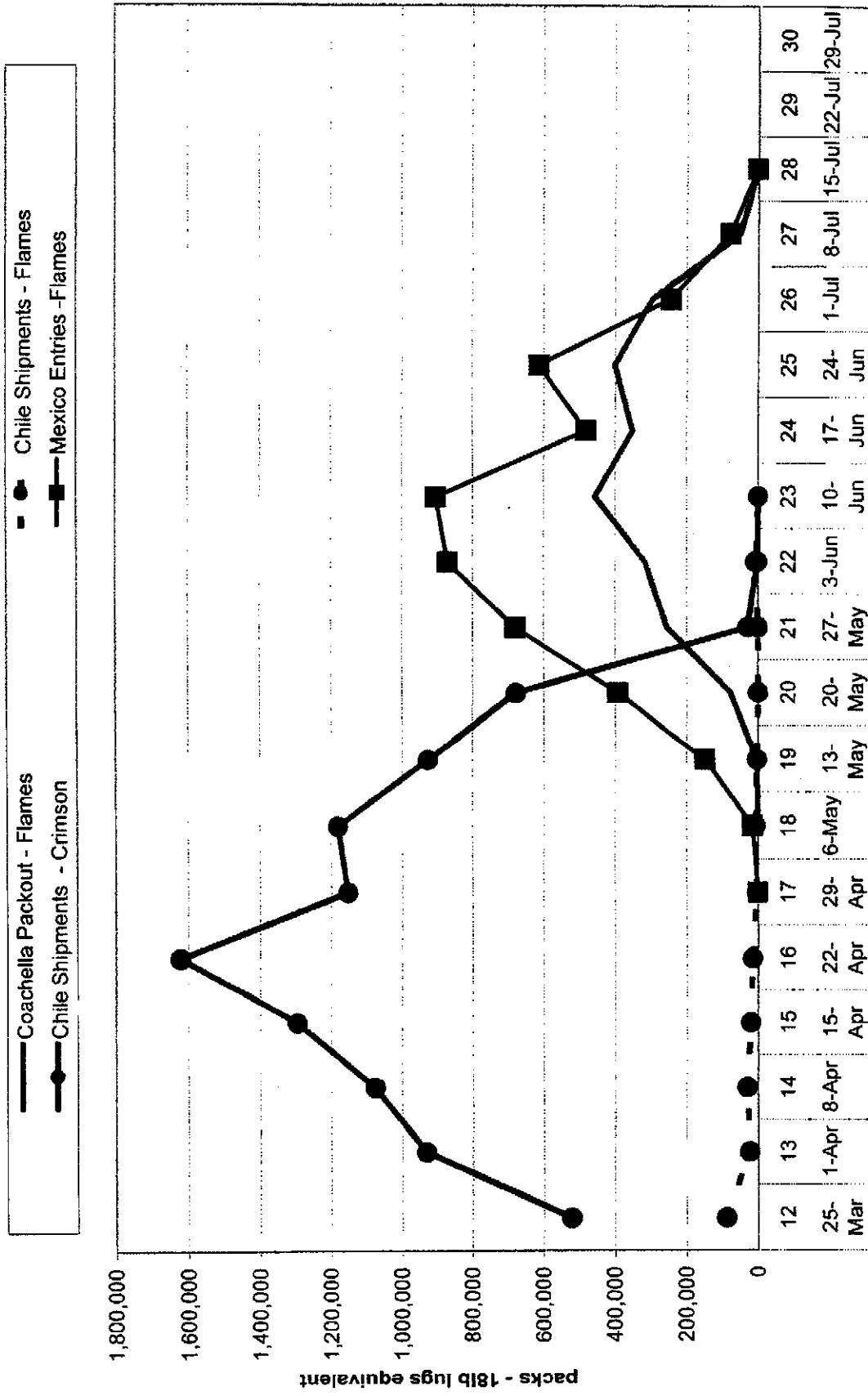
Sources: California Desert Grape Administrative Committee annual reports and survey of importers of Chilean grapes.

2005 Red Table Grape Supply



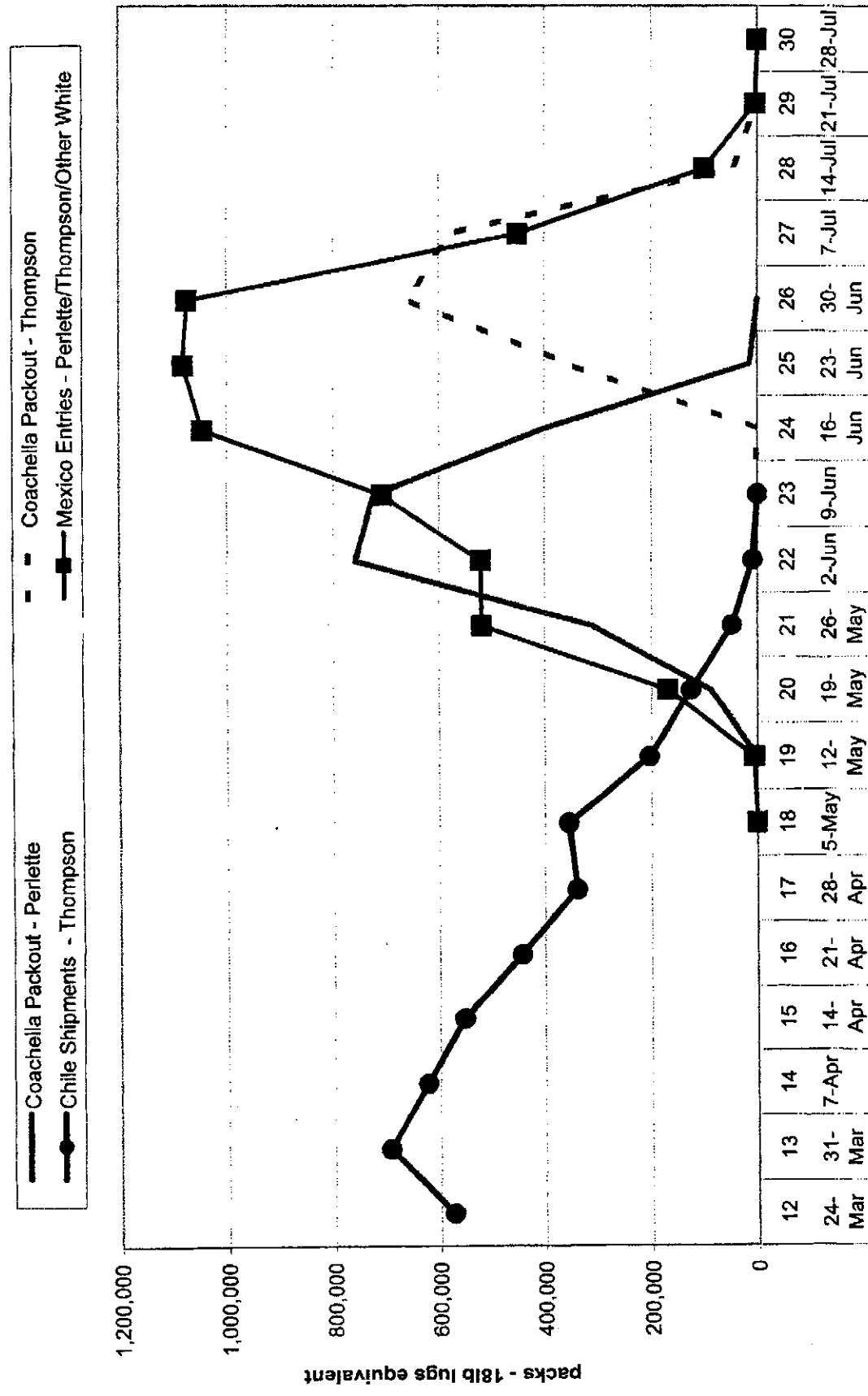
Sources: California Desert Grape Administrative Committee annual reports and survey of importers of Chilean grapes.

2006 Red Table Grape Supply



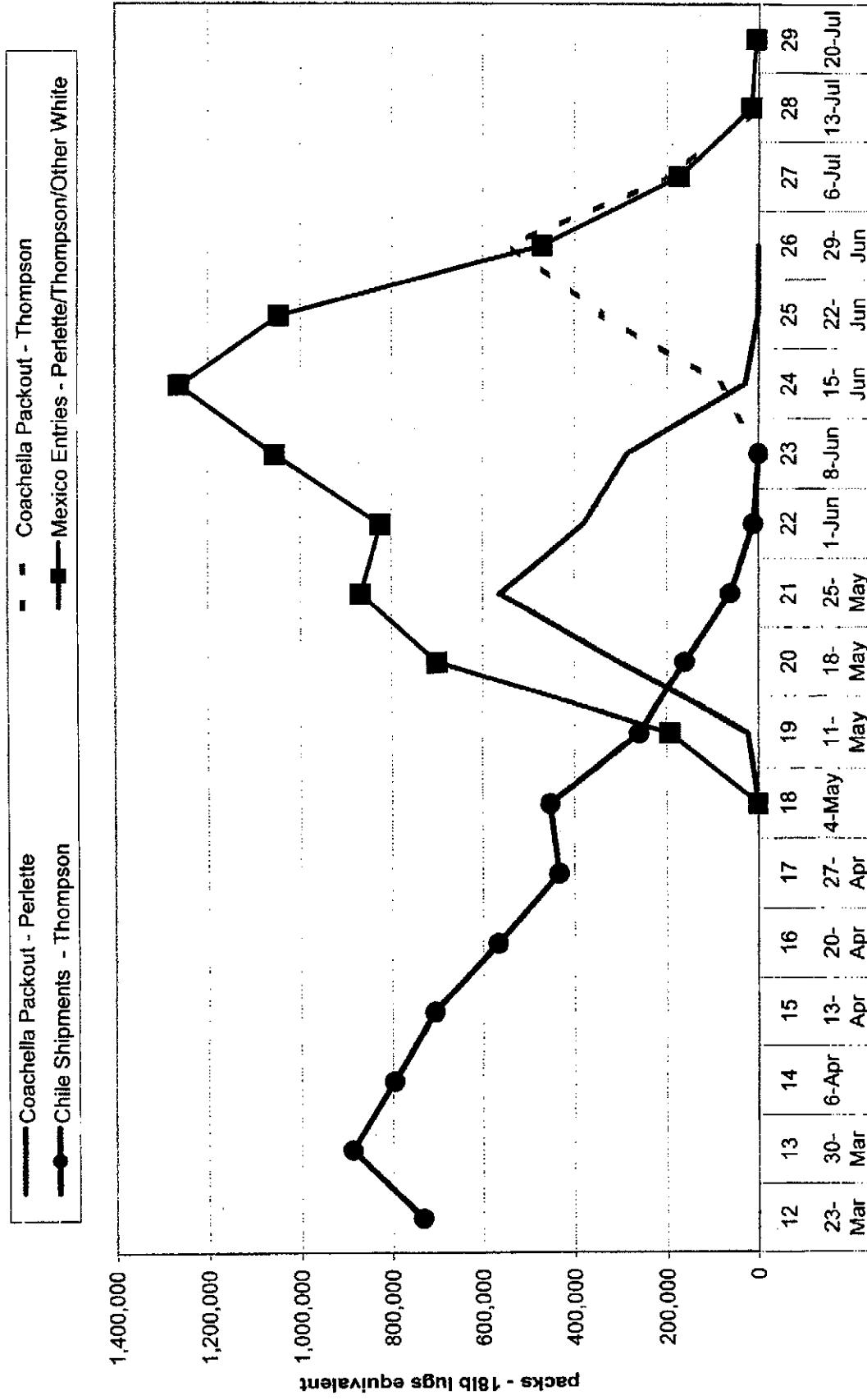
Sources: California Desert Grape Administrative Committee annual reports and survey of importers of Chilean grapes.

2001 Green Table Grape Supply



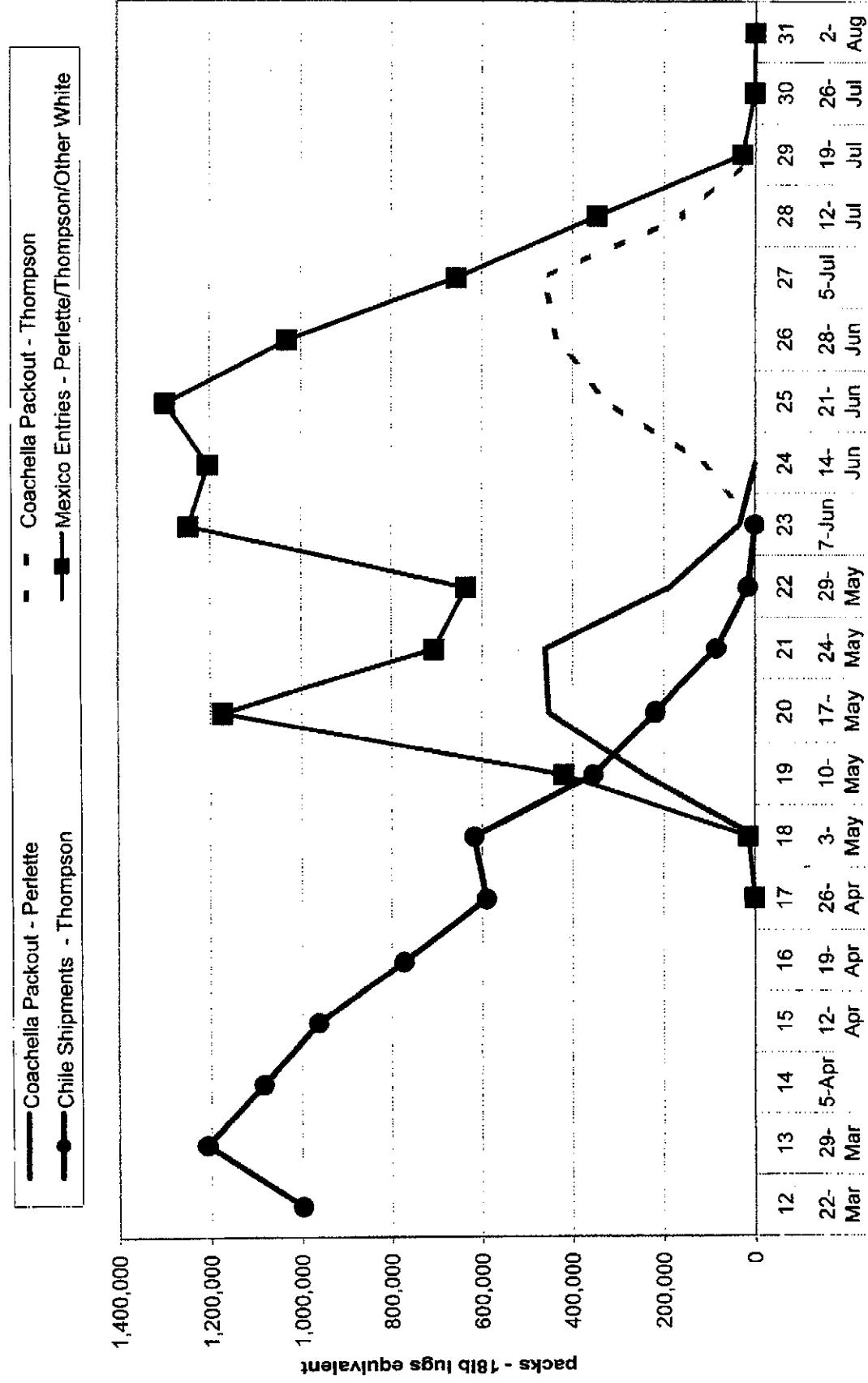
Sources: California Desert Grape Administrative Committee annual reports and survey of importers of Chilean grapes.

2002 Green Table Grape Supply



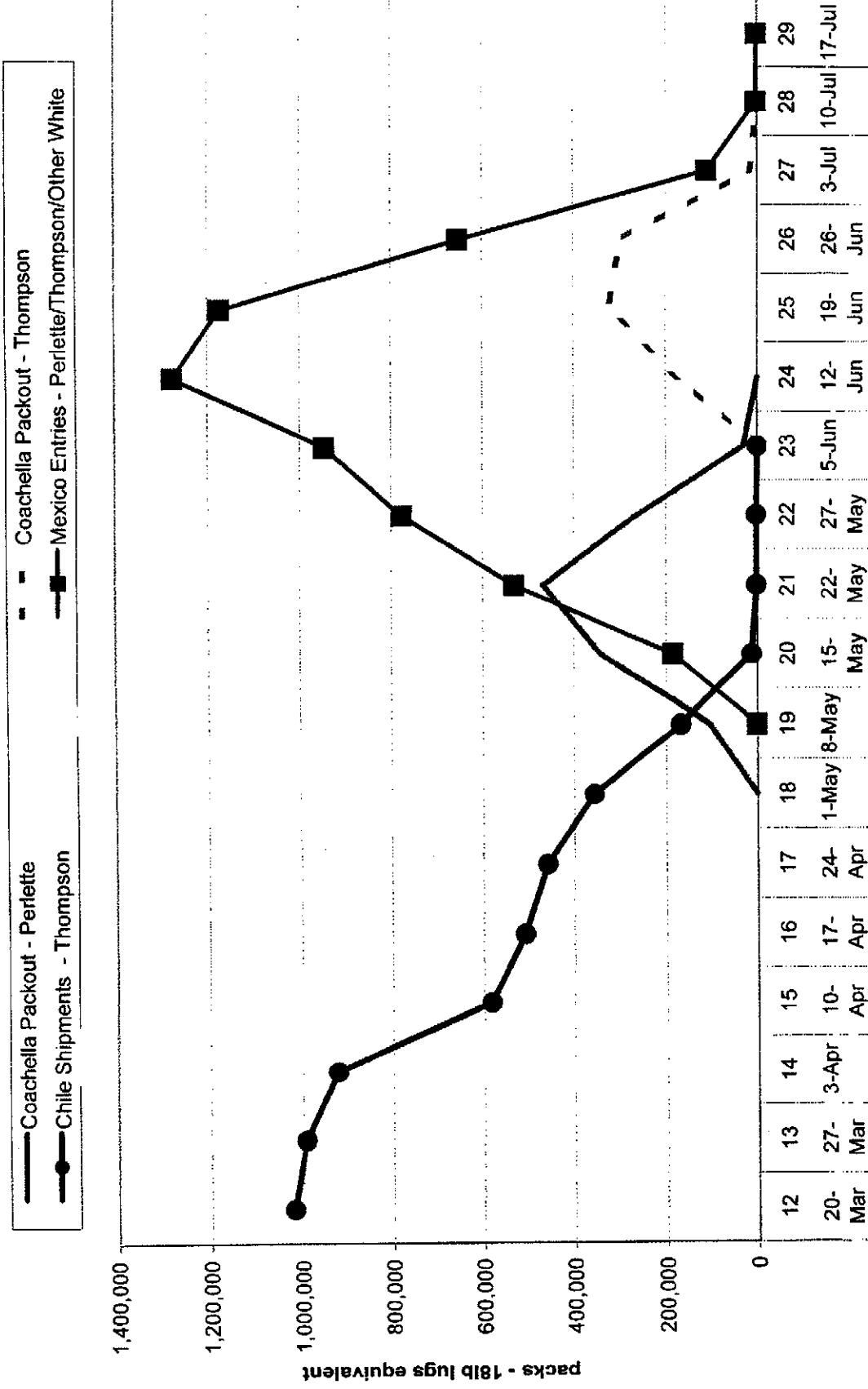
Sources: California Desert Grape Administrative Committee annual reports and survey of importers of Chilean grapes.

2003 Green Table Grape Supply



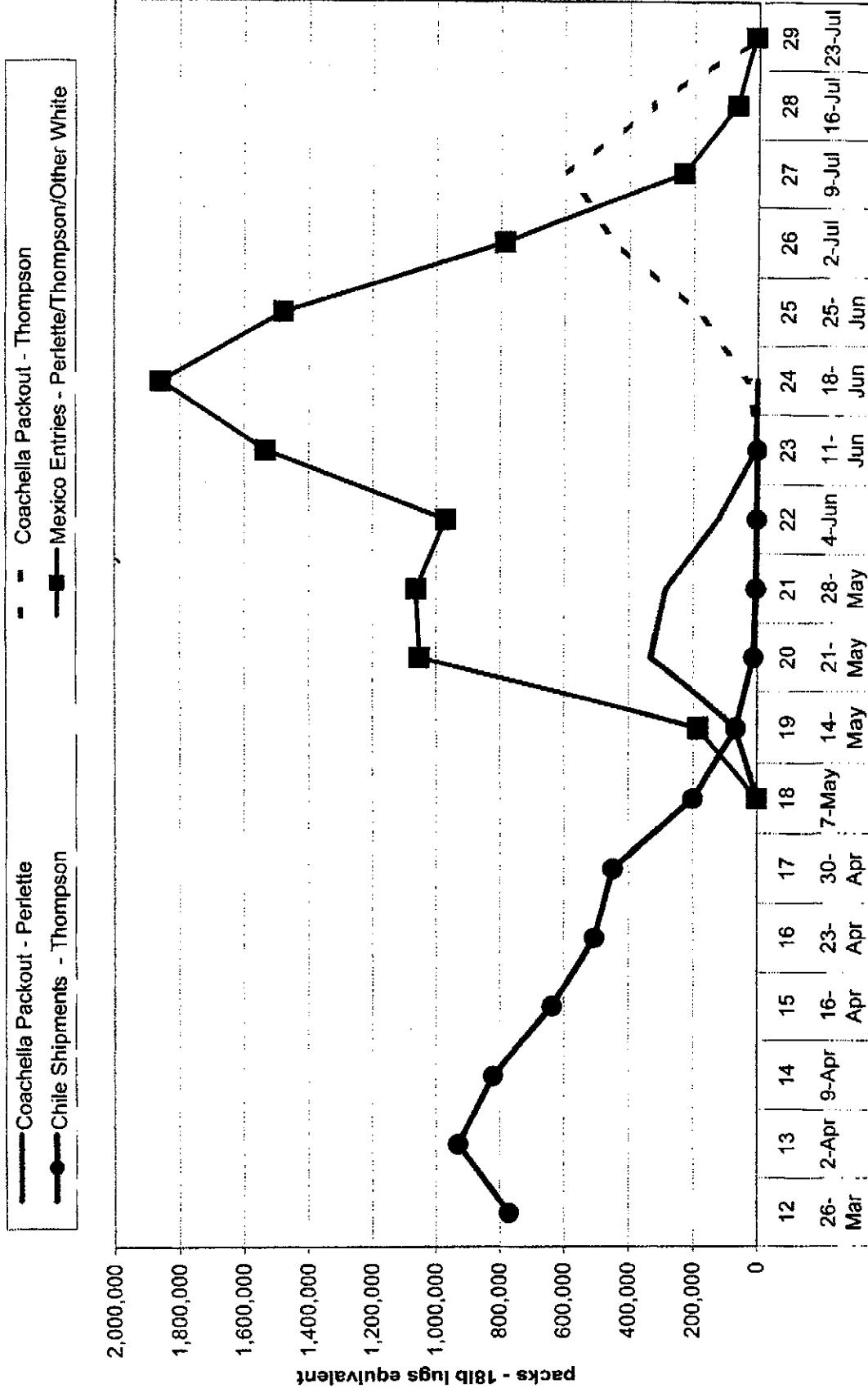
Sources: California Desert Grape Administrative Committee annual reports and survey of importers of Chilean grapes.

2004 Green Table Grape Supply



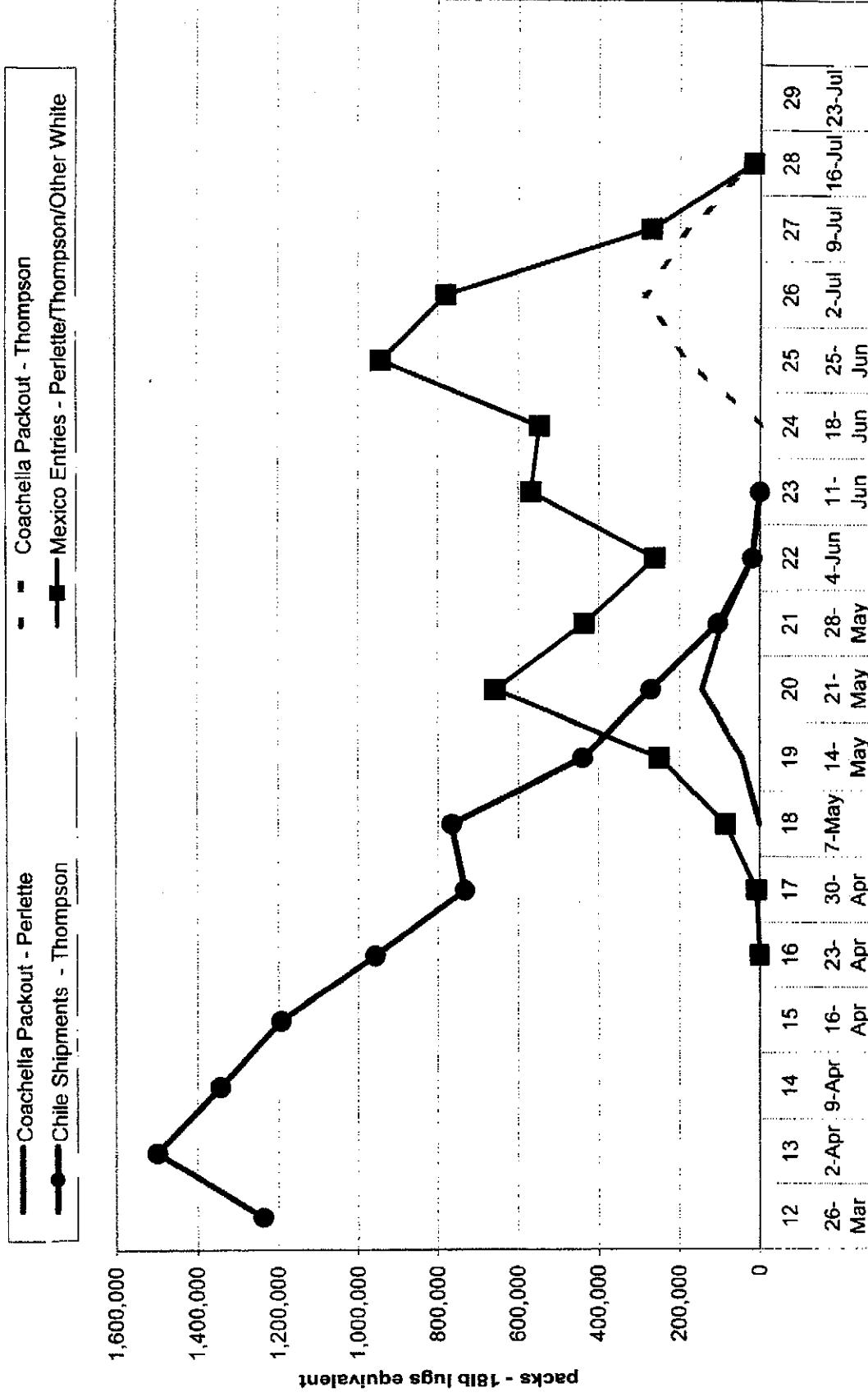
Sources: California Desert Grape Administrative Committee annual reports and survey of importers of Chilean grapes.

2005 Green Table Grape Supply



Sources: California Desert Grape Administrative Committee annual reports and survey of importers of Chilean grapes.

2006 Green Table Grape Supply



Sources: California Desert Grape Administrative Committee annual reports and survey of importers of Chilean grapes.

Comparison of Shipment Patterns, Coachella, Chilean, and Mexican Grapes

2001

Green Varieties										Red Varieties																	
Coachella Packout 1/ Perlette Thompson					Chile Thompson 2/ Shipments					Mexico Entries 1/ Perlette Thompson		Other White	Total Green Supply	Coachella Packout 1/ Flames	Chile Flames 2/ Shipments	Arrivals	Chile Crimson 2/ Shipments	Mexico Flame Entities	Mexico Flame Entities	Chile Crimson 2/ Shipments	Mexico Flame Entities	Total Red Supply					
Week Ending	Week	Arrivals	Shipments	Perlette	Chile Thompson 2/ Shipments	Perlette	Chile Thompson 2/ Shipments	Perlette	Chile Thompson 2/ Shipments	Arrivals	Shipments	Arrivals	Shipments	Arrivals	Shipments	Arrivals	Shipments	Arrivals	Shipments	Arrivals	Shipments	Arrivals	Shipments	Arrivals			
24-Mar	12	0	1,006,842	573,700	0	0	0	0	0	59,840	137,811	74,320	36,160	0	0	0	0	0	0	0	0	0	0	0	173,971		
31-Mar	13	0	804,990	694,502	0	0	0	0	0	23,869	43,713	126,902	63,772	0	0	0	0	0	0	0	0	0	0	0	0	107,485	
7-Apr	14	0	577,361	622,637	0	0	0	0	0	4,449	25,678	168,891	116,969	0	0	0	0	0	0	0	0	0	0	0	0	142,646	
14-Apr	15	0	552,422	553,107	0	0	0	0	0	3,248	8,315	284,936	153,702	0	0	0	0	0	0	0	0	0	0	0	0	162,017	
21-Apr	16	0	418,551	443,749	0	0	0	0	0	44,749	0	820	10,412	553,438	0	0	0	0	0	0	0	0	0	0	0	196,267	
28-Apr	17	0	384	338,976	0	0	0	0	0	338,976	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	210,577	
5-May	18	0	0	0	354,535	0	0	0	0	354,535	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	185,781	
12-May	19	0	0	0	203,417	6,002	0	0	0	208,419	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	168,585	
19-May	20	89,497	0	0	125,280	169,108	0	0	0	383,885	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	147,815	
26-May	21	312,334	0	0	48,527	509,910	0	0	0	10,270	880,141	0	0	0	0	0	0	0	0	0	0	0	0	0	0	333,014	
2-Jun	22	758,029	0	0	8,985	435,550	0	0	0	85,604	1,288,168	0	0	0	0	0	0	0	0	0	0	0	0	0	0	297,757	
9-Jun	23	724,321	0	0	0	0	0	0	0	253,889	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	174,529	
16-Jun	24	402,661	3,061	0	0	41,990	0	0	0	1,003,783	1,451,495	0	0	0	0	0	0	0	0	0	0	0	0	0	0	1,486,734	
23-Jun	25	14,290	364,767	0	0	21,163	23,616	0	0	1,036,904	1,450,740	0	0	0	0	0	0	0	0	0	0	0	0	0	0	1,355,684	
30-Jun	26	0	659,437	0	0	0	0	0	0	7,294	45,854	1,021,205	1,733,790	0	0	0	0	0	0	0	0	0	0	0	0	0	911,110
7-Jul	27	0	577,684	0	0	0	0	0	0	2,430	8,034	458,682	1,027,830	0	0	0	0	0	0	0	0	0	0	0	0	0	297,731
14-Jul	28	0	47,419	0	0	0	0	0	0	22,471	78,238	148,134	8,586	0	0	0	0	0	0	0	0	0	0	0	0	0	5,477
21-Jul	29	0	0	0	0	0	0	0	0	4,070	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
28-Jul	30	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	

2002

Green Varieties										Red Varieties															Total Red Supply		
Coachella Packout 1/ Perlette Thompson					Chile Thompson 2/ Shipments					Mexico Entries 1/ Perlette Thompson		Other White	Total Green Supply	Coachella Packout 1/ Flames	Chile Flames 2/ Shipments	Arrivals	Chile Crimson 2/ Shipments	Mexico Flame Entities	Mexico Flame Entities	Chile Crimson 2/ Shipments	Mexico Flame Entities	Mexico Flame Entities	Total Red Supply				
Week Ending	Week	Arrivals	Shipments	Perlette	Chile Thompson 2/ Shipments	Perlette	Chile Thompson 2/ Shipments	Perlette	Chile Thompson 2/ Shipments	Arrivals	Shipments	Arrivals	Shipments	Arrivals	Shipments	Arrivals	Shipments	Arrivals	Shipments	Arrivals	Shipments	Arrivals	Shipments	Arrivals	Shipments	Arrivals	
23-Mar	12	0	1,626,919	732,947	0	0	0	0	0	732,947	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	270,794
30-Mar	13	0	878,240	887,281	0	0	0	0	0	887,281	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	213,765
6-Apr	14	0	693,204	785,468	0	0	0	0	0	795,468	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	319,952
13-Apr	15	0	0	453,668	706,638	0	0	0	0	706,638	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	386,779
20-Apr	16	0	558,906	568,925	0	0	0	0	0	568,925	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	468,163
27-Apr	17	0	0	82,430	433,068	0	0	0	0	433,068	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	514,025
4-May	18	0	0	0	452,946	0	0	0	0	452,946	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	452,151
11-May	19	22,578	0	0	259,882	192,703	0	0	0	475,163	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	445,711	
18-May	20	303,932	0	0	160,055	699,895	0	0	0	0	1,163,882	96,572	0	0	0	0	0	0	0	0	0	0	0	0	0	0	686,226
25-May	21	563,071	0	0	61,997	786,642	0	0	0	80,803	1,492,513	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	1,107,337
1-Jun	22	380,142	0	0	11,479	282,798	0	0	0	54,1,366	1,215,785	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	1,176,782
8-Jun	23	286,240	0	0	0	43,694	3,150	0	0	1,008,710	1,341,794	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	32,988
15-Jun	24	29,270	84,569	0	0	1053	1,248,03	1,316,936	1,316,931	722,528	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	1,402,043
22-Jun	25	1,570	34,002	0	0	450	78,970	966,504	1,308,496	608,310	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	332,696
29-Jun	26	0	540,873	0	0	0	70,884	400,286	1,012,043	443,570	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	516,796
6-Jul	27	0	195,977	0	0	0	0	20,500	152,716	369,193	142,241	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	45,537
13-Jul	28	0	0	0	0	0	0	1,829	14,408	16,237	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	187,778
20-Jul	29	0	0	0	0	0	0	0	0	5913	5,913	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0

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2/ Arrivals data from ASOEY. Shipment data based on survey of major importers of Chilean grapes, who reported actual data for arrivals, grapes placed in cold storage, and grapes shipped from cold storage into the market. Shipments exceed arrivals because some grapes arrived prior to arrival date in this table. See Attachment 4: worksheets.

Comparison of Shipment Patterns, Coachella, Chilean, and Mexican Grapes

2003

Green Varieties										Red Varieties															
Week Ending	Week	Coachella Packout 1/			Chile Thompson 2/			Mexico Entries 1/			Coachella Packout 1/			Chile Flames 2/			Chile Crimson 2/			Mexico Flame Entries			Total Red Supply		
		Perlette	Thompson	Arrivals	Shipments	Perlette	Thompson	Other	White	Total Green Supply	Flames	Arrivals	Shipments	Arrivals	Shipments	Arrivals	Shipments	Mexico	Flame Entries	Red Varieties					
22-Mar	12	0	1,718,144	998,593	0	0	0	0	0	998,593	0	65,917	168,885	349,259	150,559			0	317,444						
29-Mar	13	0	1,312,107	1,208,864	0	0	0	0	0	1,208,864	0	20,557	52,935	526,215	265,530			0	318,465						
5-Apr	14	0	0	1,061,479	1,063,774	0	0	0	0	1,063,774	0	14,353	31,095	1,014,291	487,024			0	518,119						
12-Apr	15	0	0	1,164,007	982,749	0	0	0	0	962,749	0	5,493	10,069	1,260,696	639,973			0	650,041						
19-Apr	16	0	0	494,687	772,389	0	0	0	0	772,389	0	5,048	12,608	1,182,075	773,848			0	786,457						
26-Apr	17	0	0	99,015	590,028	0	0	0	0	590,028	0	0	0	862	724,742	873,818	0	874,681							
3-May	18	0	0	617,110	14,774	0	0	0	0	631,884	0	2,164	51,167	766,019	0			0	768,183						
10-May	19	243,605	0	354,072	419,408	0	0	0	0	1,017,085	101,832	0	3	5,472	703,062	153,779			958,666						
17-May	20	452,128	0	218,065	1,167,258	0	0	0	0	5,330	1,842,781	321,820	0	1,987	4,624	277,578	929,482	1,530,867							
24-May	21	460,257	0	0	84,467	590,031	0	0	0	116,007	1,250,762	566,659	0	160	0	11,930	1,507,976	2,086,725							
29-May	22	185,618	0	0	15,639	149,773	0	0	0	484,961	835,991	605,238	0	0	0	96,816	1,292,430	1,994,504							
7-Jun	23	33,960	0	0	0	46,380	89	0	1,20,204	1,280,633	749,028	0	0	0	0	0	1,068,751	1,817,779							
14-Jun	24	0	115,254	0	0	6,120	1,680	1,195,878	1,318,932	548,091	0	0	0	0	0	0	724,577	1,272,668							
21-Jun	25	0	322,831	0	0	0	0	8,082	1,288,270	1,619,183	373,583	0	0	0	0	0	517,229	890,822							
28-Jun	26	0	433,237	0	0	0	0	25,114	1,005,334	1,463,685	344,682	0	0	0	0	0	271,126	615,808							
5-Jul	27	0	461,398	0	0	0	0	83,274	573,217	1,118,449	226,186	0	0	0	0	0	123,088	348,274							
12-Jul	28	0	158,985	0	0	0	0	193,850	151,362	503,897	26,851	0	0	0	0	0	0	34,691	61,542						
19-Jul	29	0	0	0	0	0	0	27,180	1,350	28,530	0	0	0	0	0	0	0	1,451	1,451						
26-Jul	30	0	0	0	0	0	0	1,380	0	1,980	0	0	0	0	0	0	0	0	0						
2-Aug	31	0	0	0	0	0	0	1,620	0	1,620	0	0	0	0	0	0	0	0	0	360	360				

2004

Green Varieties										Red Varieties										Mexico Flame Entries			Total Red Supply		
Week Ending	Week	Coachella Packout 1/			Chile Thompson 2/			Mexico Entries 1/			Coachella Packout 1/			Chile Flames 2/			Chile Crimson 2/			Mexico Flame Entries			Total Red Supply		
		Perlette	Thompson	Arrivals	Shipments	Perlette	Thompson	Other	White	Total Green Supply	Flames	Arrivals	Shipments	Arrivals	Shipments	Arrivals	Shipments	Mexico	Flame Entries	Red Varieties					
20-Mar	12	0	1,040,900	1,018,114	0	0	0	0	1,018,114	0	43,351	161,694	497,013	291,327			0	453,020							
27-Mar	13	0	913,425	99,1967	0	0	0	0	991,967	0	18,203	33,542	688,617	541,964			0	575,506							
3-Apr	14	0	0	781,276	921,537	0	0	0	0	921,537	0	7,978	14,896	1,068,894	689,545			0	704,441						
10-Apr	15	0	0	579,366	582,526	0	0	0	0	582,526	0	5,529	4,627	1,246,508	963,638			0	968,265						
17-Apr	16	0	0	475,041	508,043	0	0	0	0	508,043	0	4,689	13,835	1,548,279	1,043,144			0	1,056,979						
24-Apr	17	0	0	350,107	457,939	0	0	0	0	457,939	0	0	0	107	1,188,767	921,621	0	921,728							
1-May	18	0	0	354,654	0	0	0	0	354,654	0	0	0	2,484	68,678	869,418	0	871,902								
8-May	19	103,357	0	0	167,783	0	0	0	0	271,140	11,768	0	77	43,346	682,419	0	0	694,264							
15-May	20	340,868	0	0	12,730	185,365	0	0	0	538,963	274,766	0	0	24,799	452,169	27,893	0	754,828							
22-May	21	466,989	0	0	1,590	530,323	0	0	0	998,872	575,757	0	0	3,462	55,129	564,025	1,194,911								
27-May	22	26,048	0	0	2,463	618,076	0	0	0	158,866	1,040,453	802,368	0	0	0	24,928	984,847	1,812,143							
5-Jun	23	30,075	0	0	245,086	2,016	0	0	0	699,245	976,422	962,620	0	0	0	0	0	1,238,607	2,201,227						
12-Jun	24	0	172,707	0	0	515,117	12,916	1,211,822	1,448,962	789,020	0	0	0	0	0	0	0	1,066,094	1,855,114						
19-Jun	25	0	322,943	0	0	906	92,627	1,080,335	1,496,811	562,408	0	0	0	0	0	0	0	668,291	1,230,699						
26-Jun	26	0	295,690	0	0	180	37,289	615,203	948,362	257,501	0	0	0	0	0	0	0	172,318	429,819						
3-Jul	27	0	15,972	0	0	0	0	6,403	103,595	125,970	0	0	0	0	0	0	0	32,558	42,550						
10-Jul	28	0	0	0	0	0	0	0	0	2,389	0	0	0	0	0	0	0	4,550	4,550						
17-Jul	29	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	2,835	2,835						

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2/ Arrivals data from ASOEX. Shipment data based on survey of major importers of Chilean grapes, who reported actual data for arrivals, grapes placed in cold storage,

Comparison of Shipment Patterns, Coachella, Chilean, and Mexican Grapes

2005

Green Varieties										Red Varieties													
Coachella Packout 1/					Chile Thompson 2/					Coachella Packout 1/					Chile Flames 2/					Chile Crimson 2/ Shipments	Chile Crimson 2/ Arrivals	Mexico Flame Entrées	Total Red Supply
Week Ending	Week	Perfette	Thompson	Shipments	Arrivals	Perfette	Thompson	Other	White	Shipments	Arrivals	Perfette	Thompson	Other	White	Shipments	Arrivals	Chile Crimson 2/ Shipments	Chile Crimson 2/ Arrivals	Mexico Flame Entrées	Total Red Supply		
26-Mar	12	0	0	1,788,325	770,716	0	0	0	0	0	51,869	80,449	67,555	430,963	0	0	511,412	0	0	0			
2-Apr	13	0	0	1,139,748	930,114	0	0	0	0	0	27,465	21,532	1,147,671	770,541	0	0	792,073	0	0	0			
9-Apr	14	0	0	590,155	820,058	0	0	0	0	0	17,498	27,847	1,565,450	890,752	0	0	918,599	0	0	0			
16-Apr	15	0	0	616,785	635,975	0	0	0	0	0	24,170	18,833	1,887,972	1,073,183	0	0	1,092,016	0	0	0			
23-Apr	16	0	0	333,346	504,847	0	0	0	0	0	504,847	0	13,626	13,810	2,289,569	1,342,862	0	0	1,356,672	0	0	0	
30-Apr	17	0	0	0	447,363	0	0	0	0	0	447,363	0	0	0	2,458	5,160	953,773	0	0	956,231	0		
7-May	18	0	0	0	200,060	0	0	0	0	0	200,060	0	0	0	6,500	137,894	977,558	0	0	984,066	0		
14-May	19	66,961	0	0	66,187	184,423	0	0	0	0	317,551	0	0	0	2,939	1,624	766,872	12,432	0	782,243	0		
21-May	20	330,940	0	0	12,040	1,051,678	0	0	0	0	205,160	0	0	0	0	560	5,99	424,247	1,190,024	0	1,190,024		
28-May	21	284,750	0	0	4,157	1,047,413	0	0	0	0	15,852	1,352,712	597,988	0	0	24,642	1,556,517	2,178,745	0	0	0		
4-Jun	22	122,216	0	0	1,917	647,412	0	0	0	0	323,079	1,094,624	558,511	0	0	7,101	0	1,772	1,820,587	2,388,971	0		
11-Jun	23	5,131	0	0	0	191,262	16,920	1,326,807	1,540,120	0	60,052	0	0	0	0	0	0	1,469,929	2,069,981	0	0		
18-Jun	24	0	26,561	0	0	29,080	3,690	1,825,446	1,884,737	50,385	0	0	0	0	0	0	0	924,980	1,430,345	0	0		
25-Jun	25	0	190,096	0	0	0	0	2,250	1,476,632	1,669,038	476,922	0	0	0	0	0	0	0	646,585	1,123,517	0	0	
2-Jul	26	0	444,553	0	0	0	0	65,820	720,231	1,230,804	30,753	0	0	0	0	0	0	0	241,091	544,844	0	0	
9-Jul	27	0	589,613	0	0	0	0	100,420	130,986	820,955	58,565	0	0	0	0	0	0	0	23,318	81,883	0	0	
16-Jul	28	0	323,804	0	0	0	0	41,940	23,927	389,671	0	0	0	0	0	0	0	0	0	0	0	0	
23-Jul	29	0	0	0	0	0	0	9,180	0	9,180	0	0	0	0	0	0	0	0	0	0	0	0	

Green Varieties										Red Varieties										Mexico Flame Entrées	Total Red Supply		
Coachella Packout 1/					Chile Thompson 2/					Coachella Packout 1/					Chile Flames 2/					Chile Crimson 2/ Shipments	Chile Crimson 2/ Arrivals	Mexico Flame Entrées	Total Red Supply
Week Ending	Week	Perfette	Thompson	Shipments	Arrivals	Perfette	Thompson	Other	White	Shipments	Arrivals	Perfette	Thompson	Other	White	Shipments	Arrivals	Chile Crimson 2/ Shipments	Chile Crimson 2/ Arrivals	Mexico Flame Entrées	Total Red Supply		
25-Mar	12	0	0	1,735,317	1,237,217	0	0	0	0	0	1,237,217	0	0	0	0	78,852	88,760	536,285	520,363	0	609,124		
1-Apr	13	0	0	1,980,262	1,497,733	0	0	0	0	0	1,497,733	0	0	0	0	40,469	23,757	1,239,460	930,385	0	954,142		
8-Apr	14	0	0	857,272	1,342,752	0	0	0	0	0	1,342,752	0	0	0	0	8,916	30,724	994,986	1,075,533	0	1,106,257		
15-Apr	15	0	0	1,582,264	1,192,807	0	0	0	0	0	1,192,807	0	0	0	0	16,317	20,779	2,975,761	1,285,808	0	1,316,586		
22-Apr	16	0	0	1,092,112	856,971	0	0	0	0	0	956,971	0	0	0	0	3,972	15,237	3,434,418	1,621,430	0	1,636,687		
29-Apr	17	0	0	731,020	7,920	0	0	0	0	0	738,940	0	0	0	0	2,712	6,216	1,151,627	0	0	1,154,339		
6-May	18	0	0	764,574	85,601	0	0	0	0	0	850,175	0	0	0	0	7,180	55,560	1,180,346	15,975	1,203,501	0		
13-May	19	45,065	0	0	438,681	249,254	0	0	0	0	733,000	3,588	0	0	0	3,243	0	925,954	149,774	1,082,559	0		
20-May	20	144,709	0	0	270,173	648,305	0	0	7,615	1,070,802	78,664	0	0	0	0	20	32,754	676,892	39,265	1,146,841	0		
27-May	21	94,750	0	0	104,651	407,326	0	0	27,702	634,428	254,075	0	0	0	0	109	432	29,753	679,683	963,590	0		
3-Jun	22	18,722	0	0	19,376	135,079	1,450	123,917	298,544	316,206	0	0	7,835	0	0	2,140	870,227	1,196,407	0	0	0		
10-Jun	23	0	0	0	0	113,808	1,590	452,419	567,611	0	0	0	0	0	0	0	903,815	1,359,986	0	0	0		
17-Jun	24	0	0	0	0	28,126	0	518,975	547,101	350,761	0	0	0	0	0	0	481,296	832,057	0	0	0		
24-Jun	25	0	0	180,728	0	0	3,489	9,006	930,926	1,124,149	400,354	0	0	0	0	0	0	612,353	1,012,707	0	0	0	
1-Jul	26	0	286,961	0	0	0	0	98,856	680,961	1,066,778	295,147	0	0	0	0	0	0	244,013	539,180	0	0	0	
8-Jul	27	0	115,569	0	0	0	38,771	229,579	443,939	50,618	0	0	0	0	0	0	79,95	129,813	0	0	0		
15-Jul	28	0	24,174	0	0	0	0	0	16,352	40,526	0	0	0	0	0	0	0	1,660	6,823	0	0	0	
22-Jul	29	0	0	0	0	0	0	757	1,620	2,377	0	0	0	0	0	0	0	6,328	6,823	0	0	0	
29-Jul	30	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	

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2/ Arrivals data from ASOEX. Shipment data based on survey of major importers of Chilean grapes, who reported actual data for arrivals, grapes placed in cold storage, and grapes shipped from cold storage into the market. Shipments exceed arrivals because some grapes arrived prior to arrival date in this table. See Attachment 4 worksheets.

* Due to time limitations, no survey of importers for 2006 shipment data was taken. Therefore, Chilean shipments for 2006 are based on importers' survey results of shipment/arrival ratios in 2003 for Thompsons, and in 2005 for Flames and Red Garnet. As these seasons' arrival patterns were most similar to arrival patterns in 2006.

Attachment 3a

2001 Grape Prices for Coachella--Worksheet

Variety	AMS Shipping Report Prices, By Week, \$/lug					Coachella Packout Volume	Weighted-Average Price	Adj. Shipping Point Price	Avg. Price	Week Ending	Difference
	Week Ending	Week Number	Low Price	High Price	Price 1/						
FLAME SEEDLESS	5/26/2001	21	none reported	39.35	40.574				39.35	49.5	5/26/2001
FLAME SEEDLESS	6/2/2001	22	24.85	36.85	30.85	296,520				41.0	6/2/2001
FLAME SEEDLESS	6/9/2001	23	16.85	21.85	19.35	558,887					10.15
FLAME SEEDLESS	6/16/2001	24	15.85	18.85	17.35	820,105					
FLAME SEEDLESS	6/23/2001	25	12.85	14.85	13.85	796,659					
FLAME SEEDLESS	6/30/2001	26	8.85	12.85	10.85	602,286					
FLAME SEEDLESS	7/7/2001	27	8.85	9.85	9.35	249,338					
FLAME SEEDLESS	7/14/2001	28	7.85	8.85	8.35	8,580					
FLAME SEEDLESS	7/21/2001	29	6.85	7.85	7.35	0					
PERLETTE	5/25/2001	21	none reported	28.33	312,334				28.33	36.93	5/25/2001
PERLETTE	6/2/2001	22	12.85	17.85	15.35	758,029				15.35	6/2/2001
PERLETTE	6/9/2001	23	10.85	12.85	11.85	724,321					8.61
PERLETTE	6/16/2001	24	9.85	11.85	10.85	402,661					
PERLETTE	6/23/2001	25	8.85	8.85	8.85	14,290					
THOMPSON SEEDLESS	6/23/2001	25	none reported	11.35	354,767				11.35	17.97	6/9/2001
THOMPSON SEEDLESS	6/30/2001	26	9.85	12.85	11.35	659,437					
THOMPSON SEEDLESS	7/7/2001	27	8.85	10.85	9.85	577,684					
THOMPSON SEEDLESS	7/14/2001	28	7.85	8.85	8.35	47,419					
THOMPSON SEEDLESS	7/21/2001	29	6.85	7.85	7.35	0					

Shipping point prices from the USDA weekly price data were used where available for corresponding Coachella grape shipments.

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However, in some instances, there was no shipping point price reported even though there were significant packout quantities reported for Coachella grapes. In these instances, the average of terminal prices from this same source were used, adjusted for the difference in the level of trade.

- 1/ Prices used in the regression analysis. Price(s) in bold italics are those using an adjusted terminal price, rather than a shipping point price. The adjustment is based on subtracting from the average terminal price the difference between the shipping point and terminal price in the closest proximate week in time. For example, for the week ending 5/25/2001, the shipping point price of \$28.32 is calculated as the terminal price of \$36.93 minus the difference between the terminal price and the shipping point price in the following week (i.e., \$8.61) when prices were reported for both. The same methodology is used or subsequent years.
- 2/ Data from AMS terminal prices, average of week-ending prices for the San Francisco Terminal.
- 3/ Data from AMS terminal prices, average of week-ending prices for the Philadelphia and Los Angeles terminals.
- 4/ Difference between the shipping point price and terminal price for weeks when prices for both were reported.

2002 Price and Volume for Coachella

AMS Shipping Report Prices, By Week, \$/lug						Coachella Packout Volume	Weighted-Average Price 1/
Variety	Week Ending	Week Number	Low Price	High Price	Price		
FLAME SEEDLESS	5/25/2002	21	14.85	18.85	16.85	553,805	
FLAME SEEDLESS	6/1/2002	22	12.85	14.85	13.85	614,411	
FLAME SEEDLESS	6/8/2002	23	11.85	12.85	12.35	795,902	
FLAME SEEDLESS	6/15/2002	24	11.85	14.85	13.35	722,528	
FLAME SEEDLESS	6/22/2002	25	14.85	14.85	14.85	606,310	
FLAME SEEDLESS	6/29/2002	26	13.85	14.85	14.35	443,570	
FLAME SEEDLESS	7/6/2002	27	14.85	14.85	14.85	142,241	
PERLETTE	5/25/2002	21	13.85	16.85	15.35	563,071	
PERLETTE	6/1/2002	22	12.85	13.85	13.35	380,142	
PERLETTE	6/8/2002	23	10.85	11.85	11.35	286,240	
PERLETTE	6/15/2002	24	9.85	9.85	9.85	29,270	
PERLETTE	6/22/2002	25	none reported	9.85	1.570		
THOMPSON SEEDLESS	6/15/2002	24	14.85	16.85	15.85	84,569	14.31
THOMPSON SEEDLESS	6/22/2002	25	14.85	16.85	15.85	341,002	15.82
THOMPSON SEEDLESS	6/29/2002	26	14.85	14.85	14.85	540,873	
THOMPSON SEEDLESS	7/6/2002	27	15.85	16.85	16.35	195,977	

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In these instances, the average of terminal prices from this same source were used, adjusted for the difference in the level of trade.

1/ Data from AMS terminal prices, average of week-ending prices for the Philadelphia and Los Angeles terminals.

2003 Price and Volume for Coachella

Variety	AMS Shipping Report Prices, By Week, \$/lug					Coachella Packout Volume	Adj. Shipping Point Price	Avg. Price	Week Ending	Difference
	Week Ending	Week Number	Low Price	High Price	Price					
FLAME SEEDLESS	5/17/2003	20	14.85	19.85	17.35	321,820				
FLAME SEEDLESS	5/24/2003	21	12.85	14.85	13.85	566,659				
FLAME SEEDLESS	5/31/2003	22	13.85	13.85	13.85	605,258				
FLAME SEEDLESS	6/7/2003	23	13.85	14.85	14.35	749,028				
FLAME SEEDLESS	6/14/2003	24	13.85	14.85	14.35	548,091				
FLAME SEEDLESS	6/21/2003	25	14.85	14.85	14.85	373,593				
FLAME SEEDLESS	6/28/2003	26	15.85	15.85	15.85	344,682				
FLAME SEEDLESS	7/5/2003	27	15.85	16.85	16.35	231,346	27.55	30.8	5/10/2004	
FLAME SEEDLESS	7/12/2003	28	14.85	15.85	15.35	33,869	16.85	20.1	5/17/2003	3.25
PERLETTE	5/10/2004	19	none reported		27.55	243,605	13.35	16.6	5/24/2003	3.20
PERLETTE	5/17/2003	20	14.85	18.85	16.85	452,128	12.85	13.6	5/31/2003	0.71
PERLETTE	5/24/2003	21	12.85	13.85	13.35	460,257	12.35		6/7/2003	
PERLETTE	5/31/2003	22	12.85	12.85	12.85	185,618				
PERLETTE	6/7/2003	23	11.85	12.85	12.35	37,012				
THOMPSON SEEDLESS	6/14/2003	24	none reported	16.35	115,254		16.35	20.50	6/14/2003	
THOMPSON SEEDLESS	6/21/2003	25	15.85	16.85	16.35	322,831		20.50	6/21/2003	4.15
THOMPSON SEEDLESS	6/28/2003	26	15.85	16.85	16.35	433,237				
THOMPSON SEEDLESS	7/5/2003	27	15.85	16.85	16.35	461,958				
THOMPSON SEEDLESS	7/12/2003	28	15.85	16.85	16.35	170,969				
THOMPSON SEEDLESS	7/19/2003	29	15.85	16.85	16.35	9,290				

Shipping point prices from the USDA weekly price data were used where available for corresponding Coachella grape shipments.

Data available at:
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However, in some instances, there was no shipping point price reported even though there were significant packout quantities reported for Coachella grapes.

In these instances, the average of terminal prices from this same source were used, adjusted for the difference in the level of trade.

1/ Data from AMS terminal prices, average of week-ending prices for the Philadelphia and Los Angeles terminals.

2004 Price and Volume for Coachella

AMS Shipping Report Prices, By Week, \$/lug							Coachella Packout			
Variety	Week Ending	Week Number	Low Price	High Price	Price	Volume	Adj. Shipping Point Price	Terminal Prices, Perlettes 1/ Avg. Price	Perlettes 1/ Week Ending	Difference
FLAME SEEDLESS	5/22/2004	21	22.85	28.85	25.85	575,757				
FLAME SEEDLESS	5/29/2004	22	16.85	20.85	18.85	802,368				
FLAME SEEDLESS	6/5/2004	23	12.85	14.85	13.85	962,620				
FLAME SEEDLESS	6/12/2004	24	12.85	13.85	13.35	789,020				
FLAME SEEDLESS	6/19/2004	25	12.85	12.85	12.85	562,408				
FLAME SEEDLESS	6/26/2004	26	12.85	12.85	12.85	257,501	32.65	37.5	5/8/2004	
FLAME SEEDLESS	7/3/2004	27	10.85	11.85	11.35	11,058	30.55	35.4	5/15/2004	
PERLETTE	5/8/2004	19	none reported	32.65	104.022		24.35	29.2	5/22/2004	4.9
PERLETTE	5/15/2004	20	none reported	30.55	340.868		17.85	22.0	5/29/2004	4.2
PERLETTE	5/22/2004	21	21.85	26.85	24.35	466,959	13.85	18.0	6/5/2004	4.2
PERLETTE	5/29/2004	22	14.85	20.85	17.85	261,048	17.00	17.0	6/12/2004	
PERLETTE	6/5/2004	23	12.85	14.85	13.85	33,333				
THOMPSON SEEDLESS	6/12/2004	24	14.85	16.85	15.85	172,707				
THOMPSON SEEDLESS	6/19/2004	25	13.85	15.85	14.85	322,943				
THOMPSON SEEDLESS	6/26/2004	26	12.85	14.85	13.85	300,458				
THOMPSON SEEDLESS	7/3/2004	27	10.85	12.85	11.85	27,189				

Shipping point prices from the USDA weekly price data were used where available for corresponding Coachella grape shipments.

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1/ Data from AMS terminal prices, average of week-ending prices for the Philadelphia and Los Angeles terminals.

2005 Price and Volume for Coachella

Variety	AMS Shipping Report Prices, By Week, \$/lug					Coachella Packout Volume	Adj. Shipping Point Price	Avg. Price	Week Ending	Difference
	Week Ending	Week Number	Low Price	High Price	Price					
FLAME SEEDLESS	5/21/2005	20	27.85	28.85	28.35	205,160				
FLAME SEEDLESS	5/28/2005	21	18.85	26.85	22.85	597,988				
FLAME SEEDLESS	6/4/2005	22	16.85	18.85	17.85	559,511				
FLAME SEEDLESS	6/11/2005	23	14.85	16.85	15.85	600,052				
FLAME SEEDLESS	6/18/2005	24	14.85	16.85	15.85	505,385				
FLAME SEEDLESS	6/25/2005	25	16.85	16.85	16.85	476,922	26.05	42.00	5/14/2005	
FLAME SEEDLESS	7/2/2005	26	16.85	16.85	16.85	303,753	17.85	33.80	5/21/2005	16.0
FLAME SEEDLESS	7/9/2005	27	12.85	15.85	14.35	58,565	15.85	22.20	5/28/2005	6.4
PERLETTE	5/14/2005	19	none reported	26.05	66,961	15.85	20.75	6/4/2005	4.9	
PERLETTE	5/21/2005	20	16.85	18.85	17.85	330,940	15.85	18.60	6/11/2005	2.8
PERLETTE	5/28/2005	21	14.85	16.85	15.85	284,750	15.25	18.00	6/18/2005	
PERLETTE	6/4/2005	22	14.85	16.85	15.85	122,216				
PERLETTE	6/11/2005	23	14.85	16.85	15.85	5,131				
THOMPSON SEEDLESS	6/18/2005	24	none reported	16.35	26,561	16.35	22.50	6/18/2005		
THOMPSON SEEDLESS	6/25/2005	25	15.85	16.85	16.35	190,096	16.35	22.50	6/25/2005	6.15
THOMPSON SEEDLESS	7/2/2005	26	15.85	16.85	16.35	444,553				
THOMPSON SEEDLESS	7/9/2005	27	13.85	15.85	14.85	589,613				
THOMPSON SEEDLESS	7/16/2005	28	12.85	14.85	13.85	323,804				

Shipping point prices from the USDA weekly price data were used where available for corresponding Coachella grape shipments.

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1/ Data from AMS terminal prices, average of week-ending prices for the Philadelphia and Los Angeles terminals.

2/ Data from AMS terminal prices, average of week-ending prices for the San Francisco terminal.

2006 Price and Volume for Coachella

Variety	AMS Shipping Report Prices, By Week, \$/lug				Coachella Packout Volume	Adj. Shipping Point	Avg. Price	Week Ending	Difference
	Week Ending	Week Number	Low Price	High Price					
FLAME SEEDLESS	5/13/2005	19	none reported	29.20	3,588	29.20	35.00	5/13/2005	
FLAME SEEDLESS	5/20/2005	20	none reported	23.62	78,664	23.62	29.42	5/20/2005	
FLAME SEEDLESS	5/27/2005	21	18.95	19.95	254,075	19.45	25.25	5/27/2005	
FLAME SEEDLESS	6/3/2005	22	18.95	19.95	316,206	19.45	25.50	6/3/2005	6.05
FLAME SEEDLESS	6/10/2005	23	21.95	24.95	466,111	23.45	25.92	6/10/2005	2.47
FLAME SEEDLESS	6/17/2005	24	28.95	29.95	350,761	29.45	32.25	6/17/2005	2.80
FLAME SEEDLESS	6/24/2005	25	29.95	30.95	400,354	30.45	37.50	6/24/2005	7.05
FLAME SEEDLESS	7/1/2005	26	28.95	30.95	295,147	29.95	38.63	7/1/2005	8.68
FLAME SEEDLESS	7/8/2005	27	28.95	29.95	50,618	29.45	35.50	7/8/2005	6.05
PERLETTE	5/13/2005	19	none reported	29.83	45,065	29.83	34.00	5/13/2005	
PERLETTE	5/20/2005	20	none reported	28.61	144,709	28.61	32.79	5/20/2005	
PERLETTE	5/27/2005	21	18.95	21.95	20.45	94,750	20.45	24.63	5/27/2005
PERLETTE	6/3/2005	22	20.95	20.95	18,722	20.95	24.03	6/3/2005	3.08
THOMPSON SEEDLESS 3/	6/24/2005	25	none reported	26.05	180,728	26.05	38.00	6/24/2005	
THOMPSON SEEDLESS	7/1/2005	26	23.95	27.45	25,70	286,961	25.70	37.65	7/1/2005
THOMPSON SEEDLESS	7/8/2005	27	16.95	15.85	16.40	175,589	16.40	33.06	7/8/2005
THOMPSON SEEDLESS	7/15/2005	28	13.45	18.95	16.20	24,174	16.20	25.86	7/15/2005

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1/ Data from AMS terminal prices, average of week-ending prices for the San Francisco terminal.

2/ Data from AMS terminal prices, average of week-ending prices for the Boston, Detroit, Philadelphia, Pittsburgh, and San Francisco terminals.

3/ Data from AMS terminal prices, average of week-ending prices for the Boston, Columbia, Detroit, Los Angeles, New York, Philadelphia, Pittsburgh, San Francisco Seattle, and St. Louis terminals.